Santander Cycles Customer Satisfaction and Usage Survey: Members Only: Wave 11 (Quarter 3 2015/16)







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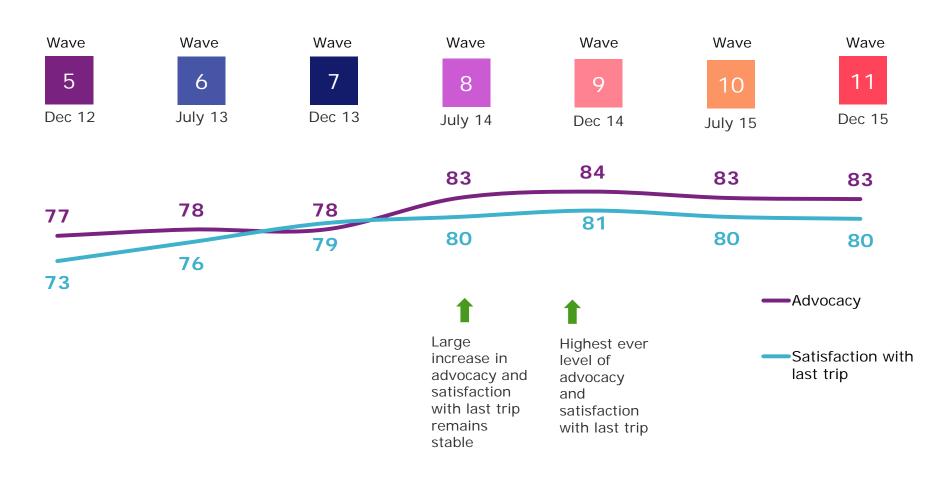
Key findings







Satisfaction with last trip remains high at 80, although slightly lower than the peak score (81) in wave 9. This trend is also reflected in **advocacy** (83).





QA2. How likely would you be to recommend Santander Cycles to friends or family? QJ7b. How satisfied are you with the overall experience of using Santander Cycles for this particular trip?

Santander €

Headlines

- Likelihood to recommend (83) and satisfaction with the most recent trip (80) in Wave 11 have remained steady since Wave 10, just below peak scores.
- Nearly eight in ten members (79%) intend to **renew their membership** with either the same or an alternative access period and a further 3% are app only members.
- Satisfaction with value for money continues to improve, reaching its highest level of 73 since the pricing changes in January 2013.
- Satisfaction with the availability of bicycles at docking stations has continued to improve this wave, although it remains the key area for improvement. In addition, 58% failed to find an available space (at least once) compared to 64% for the same period last year. In their most recent trip, nine in ten members were successful at finding a bike at their first docking station.
- The Santander Cycles mobile app has been used by seven in ten members, with over a third of members using it on their most recent trip. The main reason for using the app on their most recent trip was to check for the availability of bicycles, with nearly half (49%) using the app for this purpose.





2

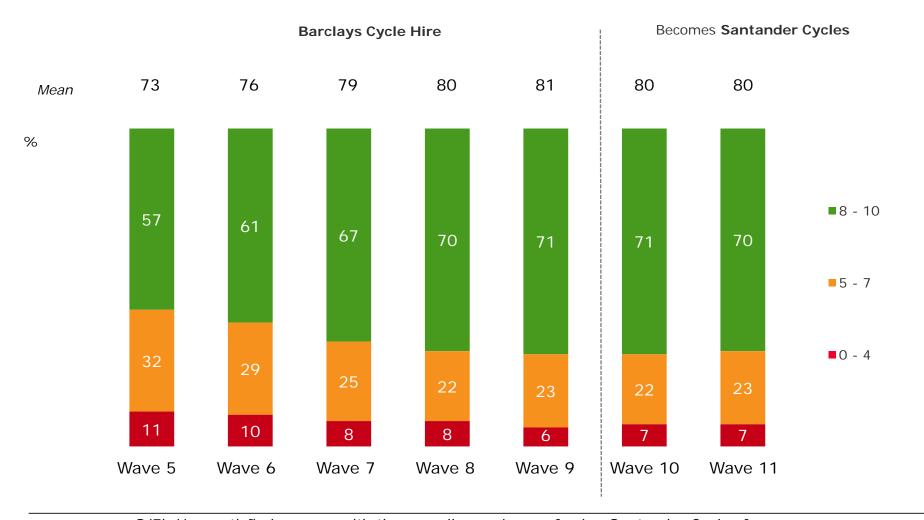
Key measure: satisfaction with the last trip



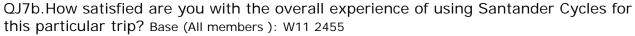




Overall satisfaction with Santander Cycles Hire remains high, maintaining a score of **80** since the transition to become Santander Cycles.

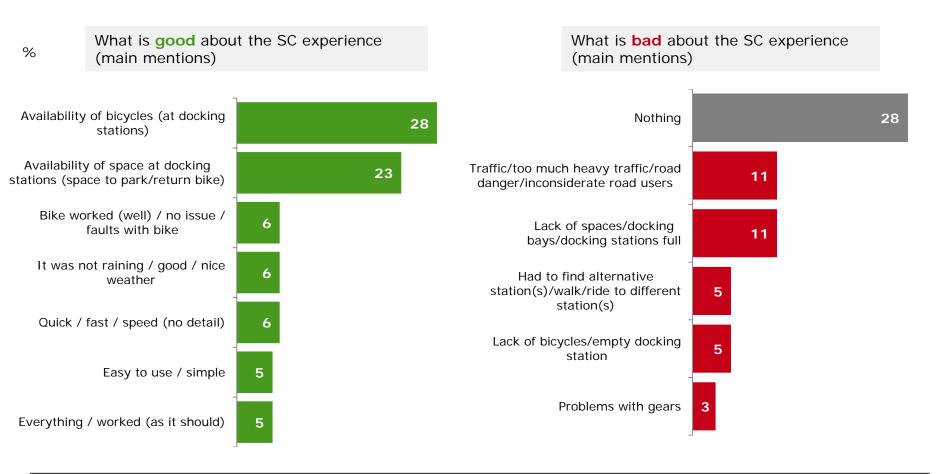








The availability of bicycles and spaces are the main positive aspects and over a quarter of Members do not have anything bad to say about the scheme.

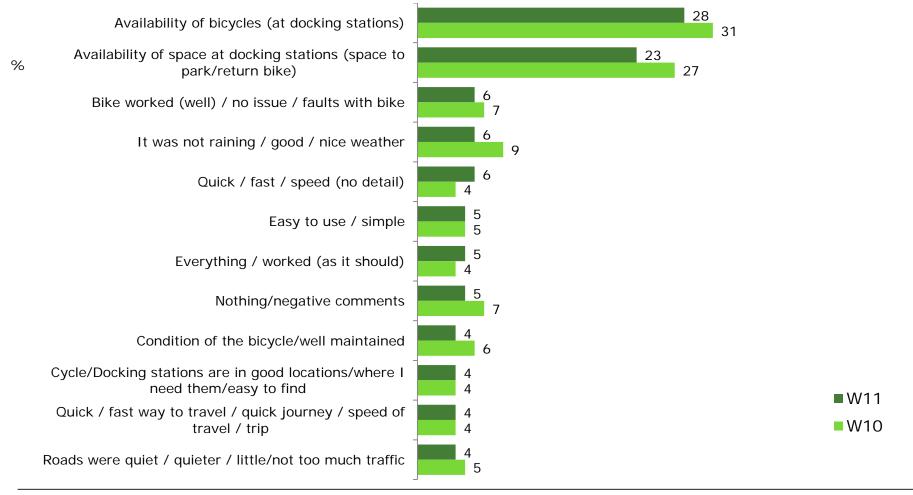




QH4. Thinking about this last time using Santander Cycles, what was particularly good about your experience? Base (All members): 2455
QH5. Thinking about this last time using Santander Cycles, what was particularly bad about your experience? Base (All members): 2455



Availability of bikes and spaces are the main positive comments, although there are relatively fewer mentions of these compared to Wave 10.



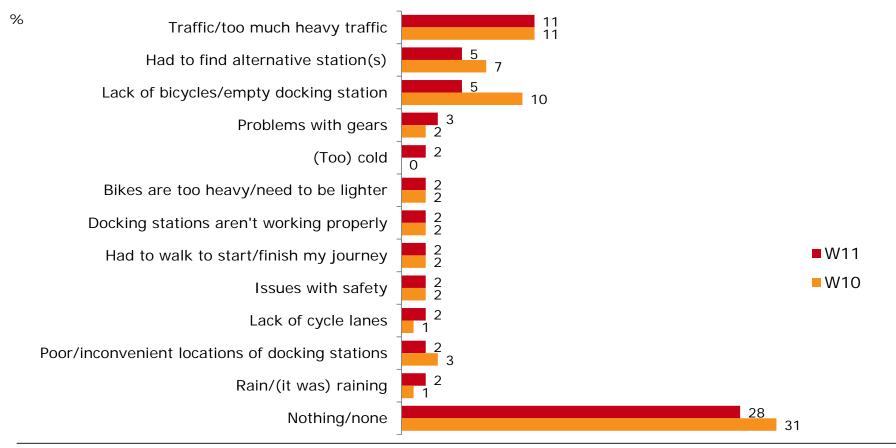


QH4. What was particularly **good** about your experience on this particular trip?

Base: All Members W11: 2455; W10: 2935



There are relatively fewer mentions of **empty docking stations or a** lack of bicycles than in the previous wave



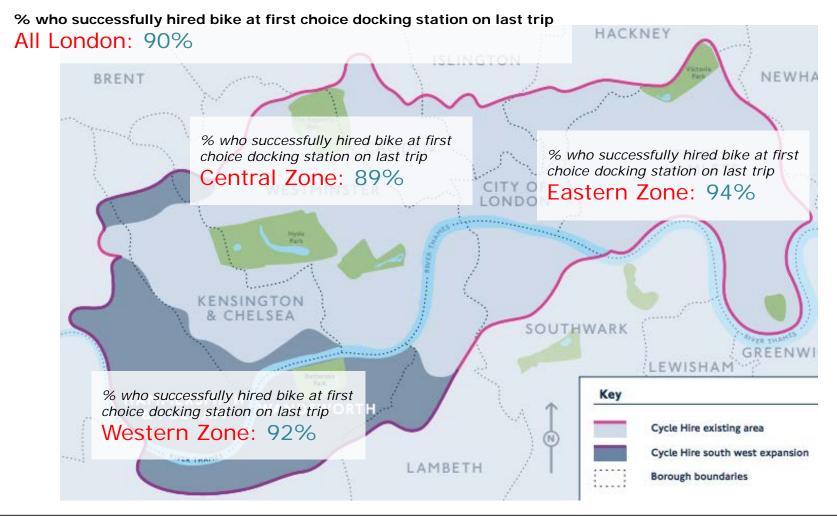


QH5. And what was particularly **bad** about your experience?

Base: All Members W11: 2455; W10: 2935



On their most recent trip, nine in ten members successfully hired a bike at their first choice of docking station, highest in the **Eastern zone**.





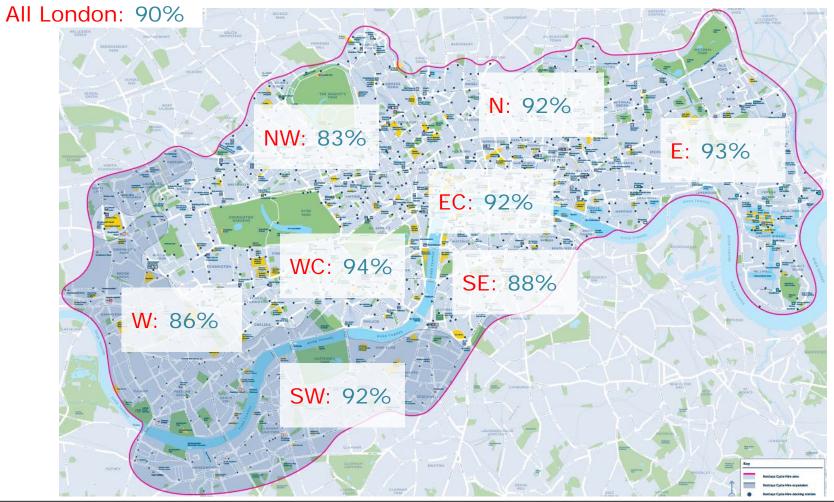


Base (All whose start docking station was in zone): Central: 1713, Eastern: 183; Western: 446, All London 2342



Members were **most** likely to be able to hire a bike at their first choice of docking station in West Central London postcodes.

% who successfully hired bike at first choice docking station on last trip



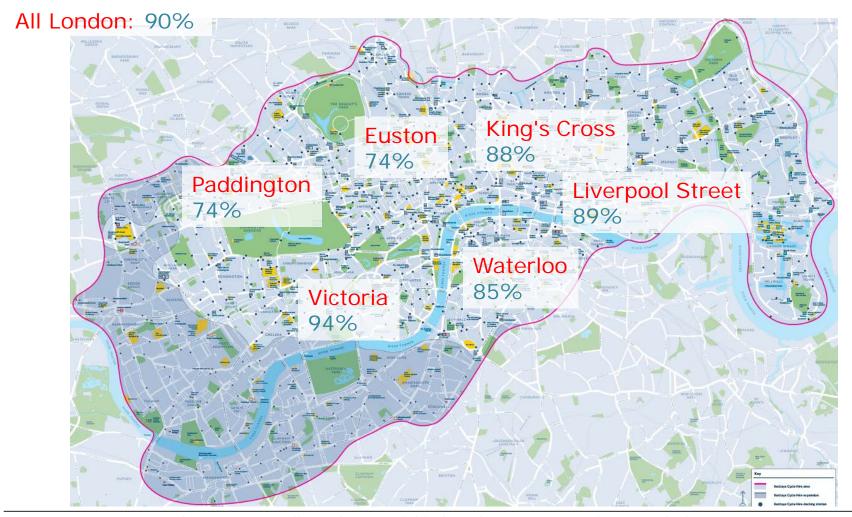


QH10. Did you successfully find an available bicycle at your first choice of docking station on this particular trip?



Members are **least** likely to be successful in finding an available bike to hire at Euston and Paddington Stations.

% who successfully found bike at first choice docking station on last trip



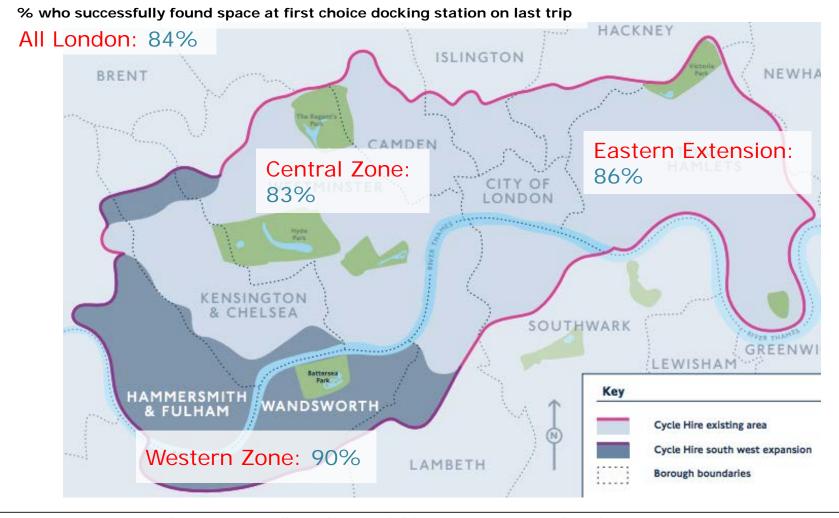


QH10. Did you successfully find an available bicycle at your first choice of docking station on this particular trip?

Base (All whose start station was in village): Waterloo: 108, Paddington: 50, Liverpool Street: 57, Victoria: 49, King's Cross: 78, Euston: 42, All London 2342



On their most recent trip, **84%** of members successfully found a **space** at their first choice of docking station.





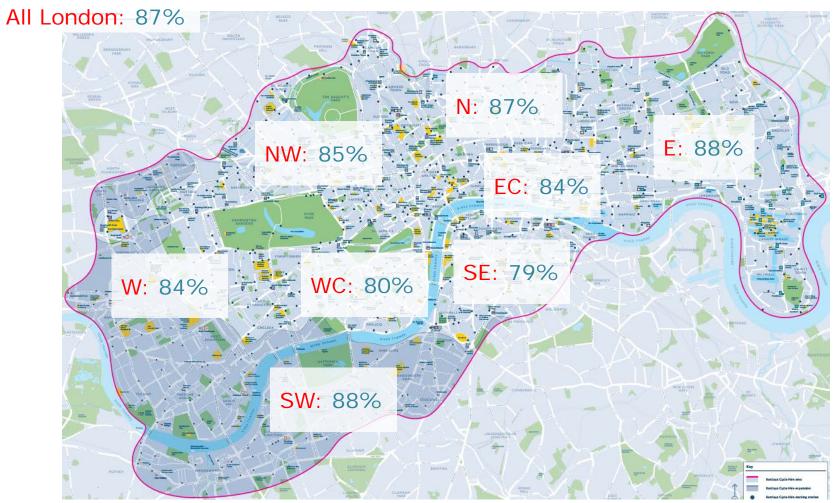
QH11. Did you successfully find an available space to return a bicycle at your first choice of docking station on this particular trip?

Base (All whose return station was in zone): Central: 1806, Eastern: 130, Western: 396, All London 2335



...members were **most** successful finding a space to return their bicycle in South West and East London postcodes.

% who successfully found space at first choice docking station on last trip





QH11. Did you successfully find an available space to return a bicycle at your first choice of docking station on this particular trip?



...and least likely to be successful in returning their bicycle to Waterloo.

% who successfully found space at first choice docking station on last trip





QH11. Did you successfully find an available space to return a bicycle at your first choice of docking station on this particular trip?

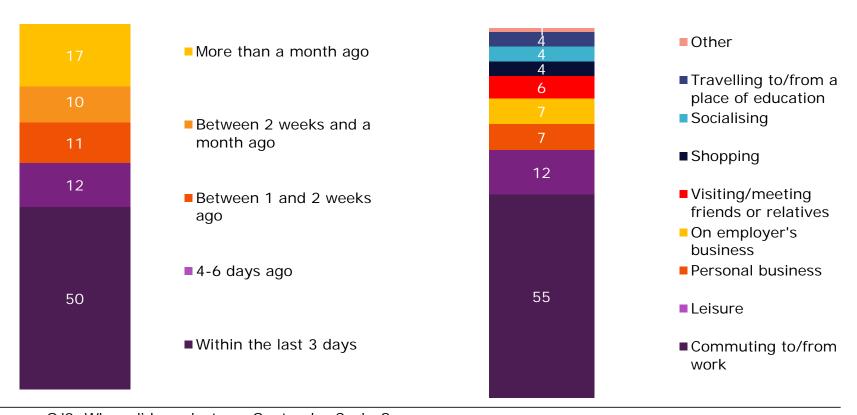


Just under two thirds of Members have used a bike in the past week, with the main journey purpose being to commute to/ from work.

%

Use of SC

Main journey purpose





QJ8. When did you last use Santander Cycles? QJ7a. What was the main purpose of your journey for this particular trip? Base (All members): W11: 2455



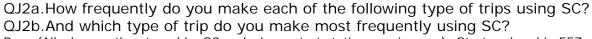
Commuting is the most common **journey purpose** across all zones, accounting for nearly two thirds of journeys starting and/or ending in the central zone.

	Eastern Zone (most recentrip)			
Most common journey purpose using SC:	Start and end in Eastern Zone	Start or end in Eastern Zone		
Commuting to/from work	53	59		
Leisure	15	14		
On employer's business	2	2		
Personal business	8	6		
Visiting/meeting friends or relatives	5	4		
Socialising	7	7		
Travelling to/from a place of education	5	4		
Shopping	5	4		
Other	0	0		

Central zone (most recent trip)					
Start and end in Central Zone	Start or end in Central Zone				
61	61				
12	12				
7	6				
6	6				
5	5				
4	4				
3	3				
2	2				
1	1				

Western zone (most recent trip)						
Start and end in Western Zone	Start or end in Western Zone					
48	57					
18	13					
4	6					
7	6					
9	7					
7	5					
2	4					
4	3					
1	0					





Base (All who say they travel by SC and whose start station was in zone): Start and end in EEZ: 59; Start or end in EEZ: 254; Start and end in CZ: 1429; Start or end in CZ: 2093; Start and end in WZ: 183;

Start or end in WZ: 659



3

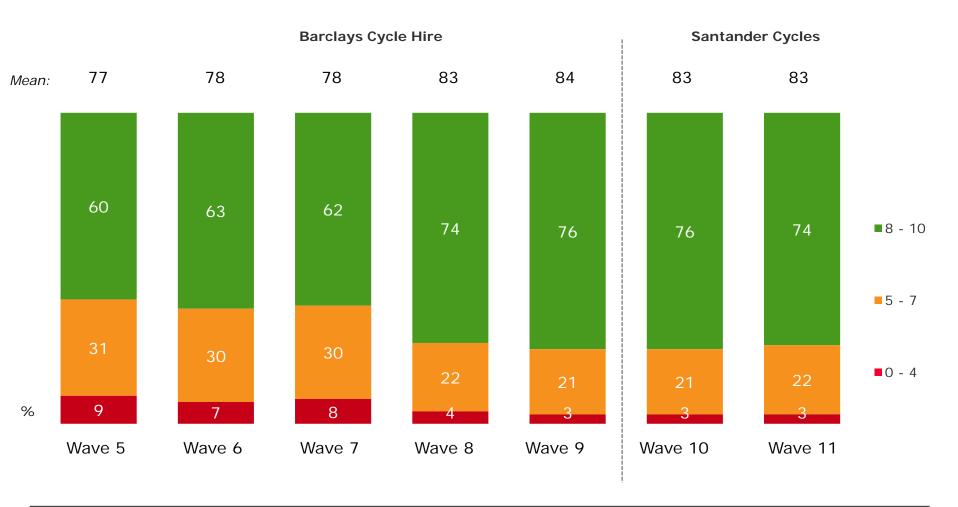
Key measure: advocacy







Advocacy has remained stable since the previous wave and is just below its peak level, with just under three quarters of members **recommending** to friends or family.





QA2. How likely would you be to recommend Santander Cycles to friends or family?

Base: All members: W11: 2455



Most measures have remained stable since the previous wave, although satisfaction with the **availability of bicycles** has improved, it remains an area for improvement.

Wave 1	Wave 2	Wave 3	Wave 4	Wave 5	Wave 6	Wave 7	Wave 8	Wave 9	Wave 10	Wave 11	
65				72	74	74	76	77	75	76	Maps at terminals
	67	65	69	66	68	68	71	71	70	70	Information panels/ print outs/ screens/ease of using the Terminals
75	72	72	72	71	70	70	72	72	74	74	Actual bicycles
61	67	70	74	72	74	73	77	77	78	79	Working condition/maintenance of the docking stations
54	52	53	56	55	58	60	63	64	63	67	Availability of bicycles at docking stations
49	49	50	52	50	48	51	56	57	59	59	Availability of spaces at docking stations
79	64	73	78	81	84	80	86	87	87	85	Ease of using the membership key to access a bicycle
	55	66	74	76	78	78	81	82	81	81	Service received from the contact centre
71	61	64	67	68	69	67	71	72	75	75	Website - ease of logging in and checking account info
71	69	71	72	71	72	72	74	74	75	74	Website - ease of understanding information
67	63	65	68	66	68	67	69	70	70	71	Website - ease of finding information
74	71	72	73	72	73	73	75	76	76	76	Information on how Santander Cycles works
71	67		74	75	75	71	78	77	77	77	The process of registering as a member
81	80	82	83	79	66	60	67	69	71	73	Value for money
										71	Satisfaction with the Santander Cycles app
										73	Ease of use of the Santander Cycles app



Base (all members): W11: 2455; all who registered in the four months before the survey: W11: 834; Contact Centre: all who contacted the contact centre in the two months before the survey: W11: 828



4

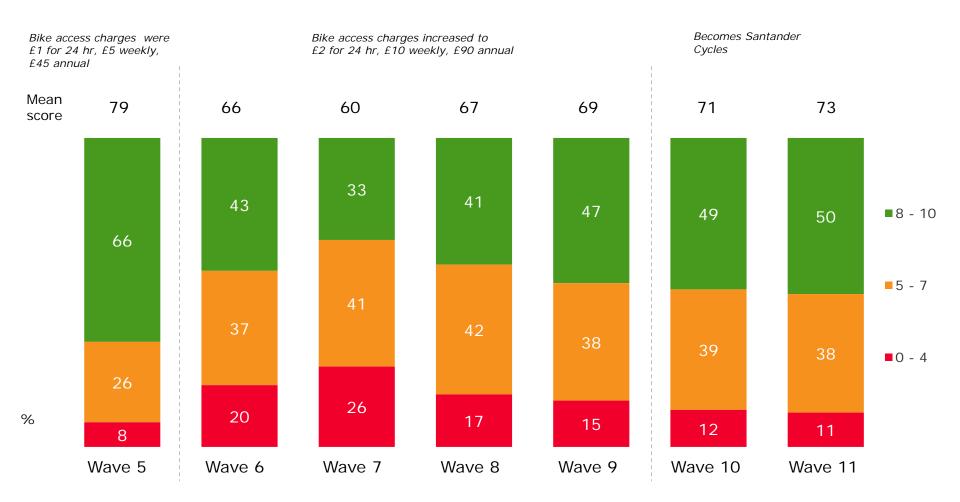
Pricing, value for money and likelihood to renew







Ratings of **value for money** have improved slightly since the previous wave, with half now very satisfied.

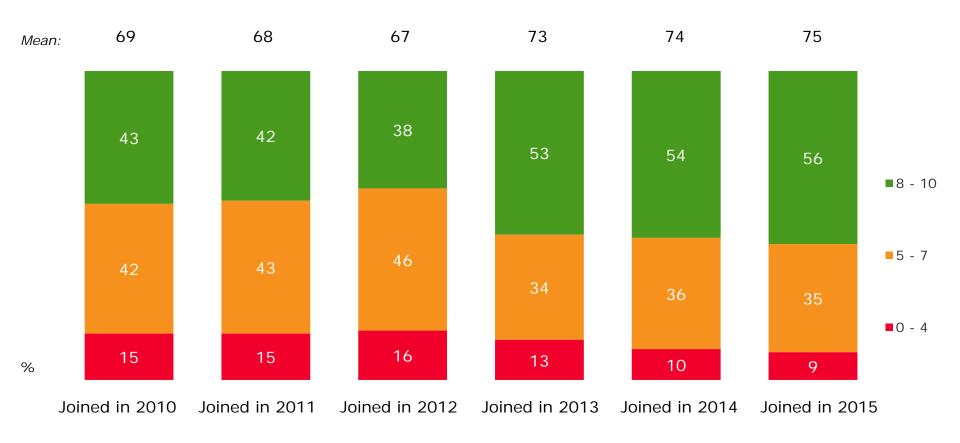




QF1. How satisfied are you with the value for money of the amount you pay at the moment to use Santander Cycles?*

Base (all members): W11: 2455

More recent joiners are those most satisfied with **value for money** compared to long-standing members

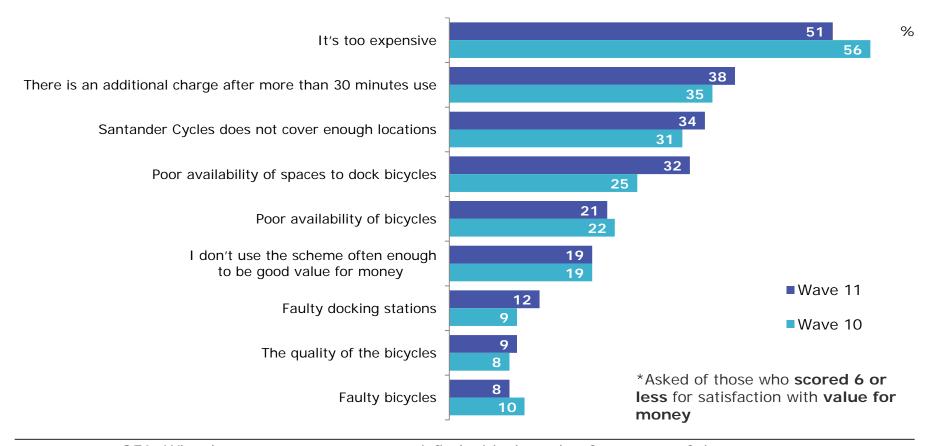




QF1. How satisfied are you with the value for money of the amount you pay at the moment to use Santander Cycles?

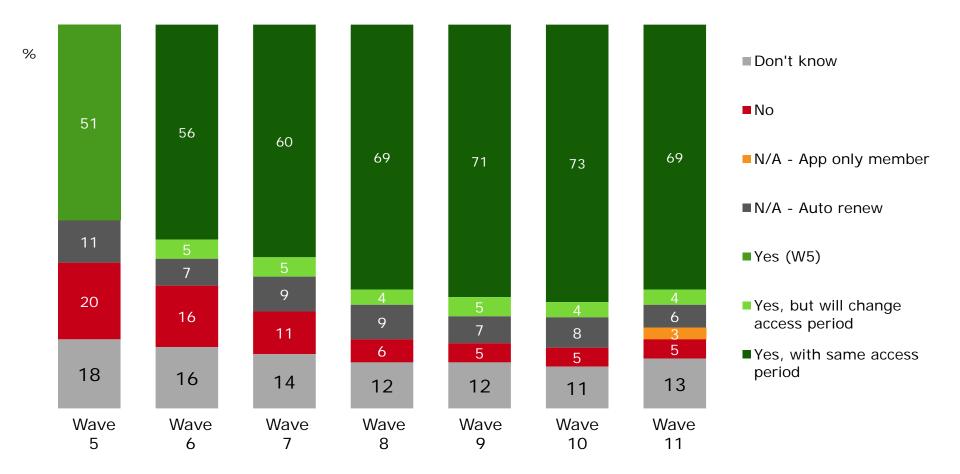
Base Members W11: joined in 2010: 505; 2011: 161; 2012: 207; 2013: 116; 2014: 305; 2015: 1161

Among those who were dissatisfied with **value for money** (giving it a score of 6 or less), over half said it was too expensive, although this has decreased since the previous wave.

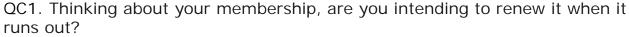




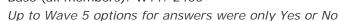
Nearly eight in ten members intend to **renew their membership** with either the same or an alternative access period and a further 3% are apponly members.







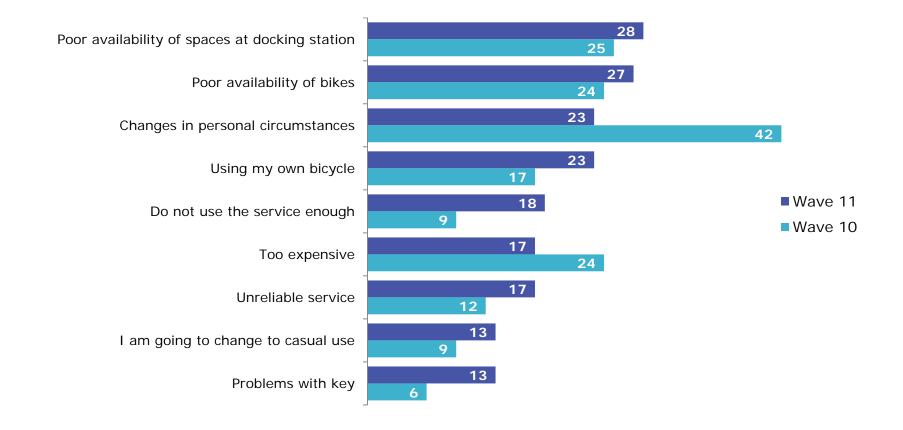
Base (all members): W11: 2455





Among the 5% who do not intend to **renew their membership**, poor **availability of bicycles and spaces** are the main barrier. Personal circumstances has decreased in importance since the previous wave.









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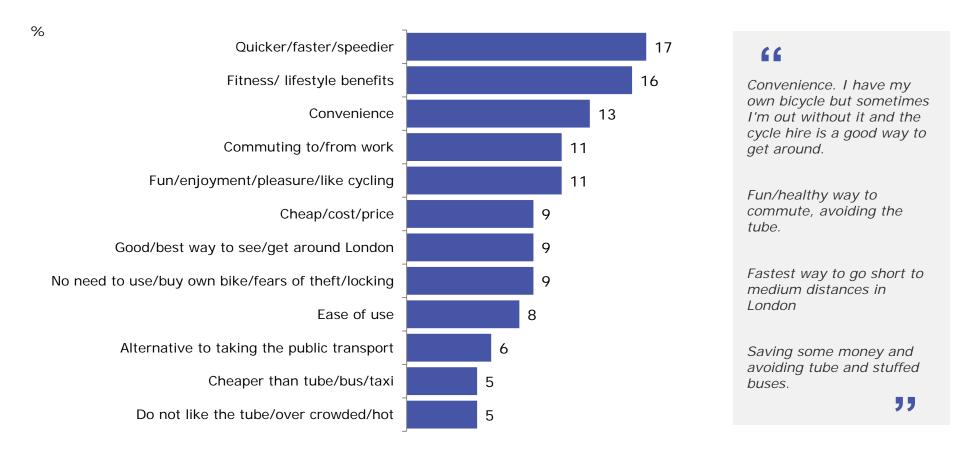
Customer experience: information and registration







Convenience and speed, as well as health benefits, are the main reasons which new members give **for joining** Santander Cycles.

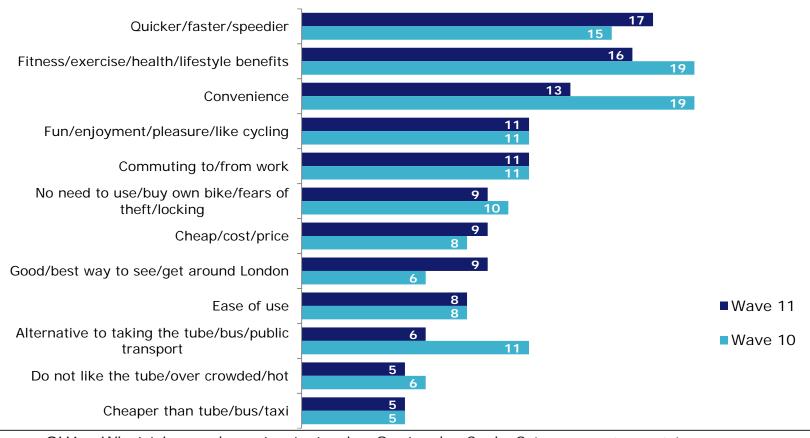






Compared to wave 10, members who joined in the last 6 months were more likely to say that speed **triggered them to use Santander Cycles**.

%

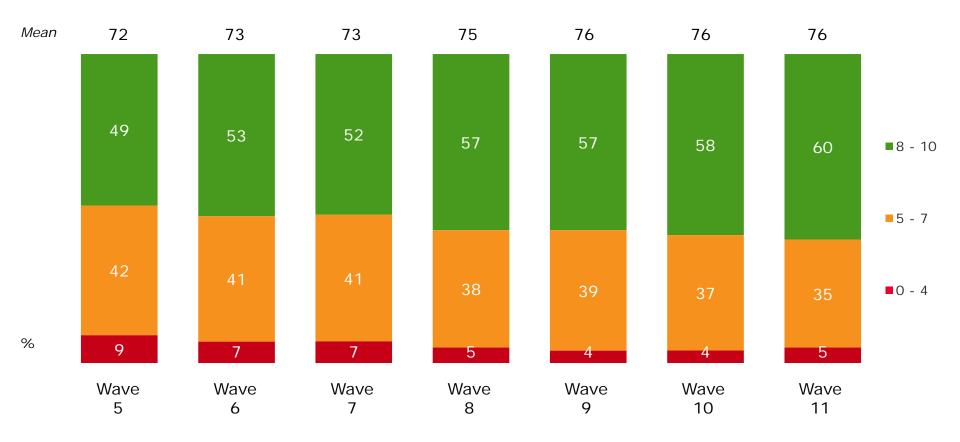








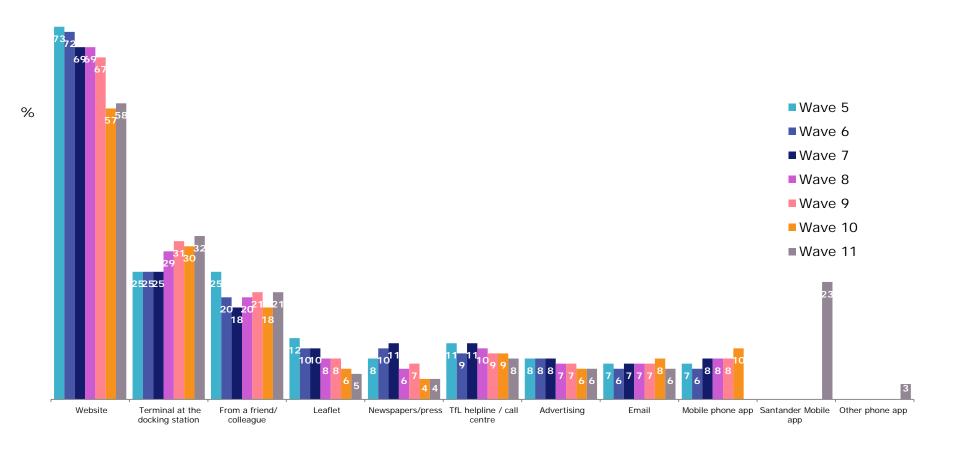
Satisfaction with the **information about how Santander Cycles works** has maintained a peak score of **76**, with six in ten members satisfied with the communications.





QB2. How satisfied are you with the information on how Santander Cycles works? Base (All members): W11: 2455

Of all **information sources on how Santander Cycles works**, the website remains the most commonly used; however, nearly a quarter of members get their information from the Santander mobile app.



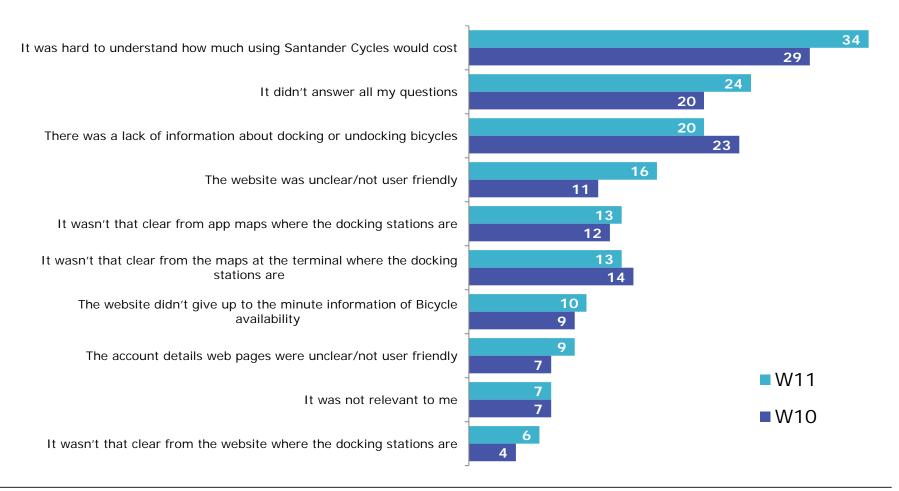




Base (All members): W11: 2455

Difficulty in understanding the cost was the main reason for dissatisfaction, accounting for a third of those who were dissatisfied.





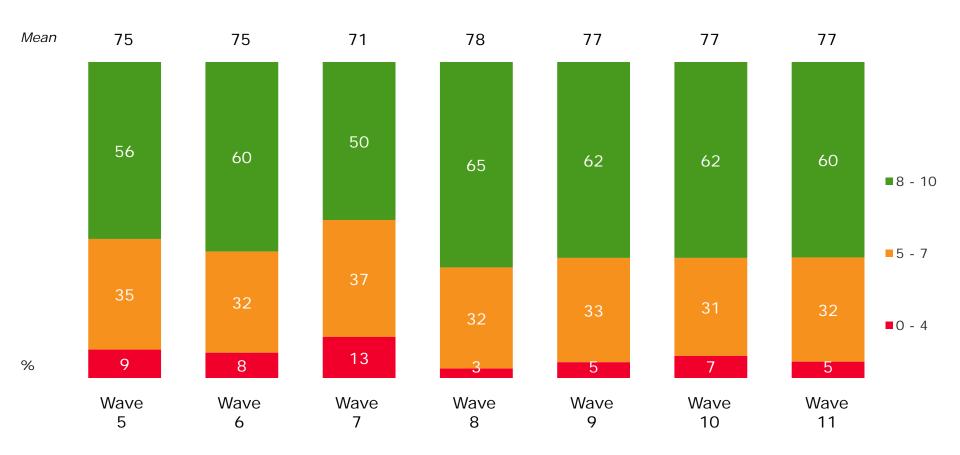


QB3.And, why do you say you are not satisfied with the information you have obtained or received on Santander Cycles?

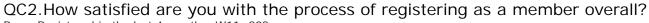
Base (All who are not satisfied with the information; score 6 or less at QB2): W11: 487; W10: 593



Satisfaction with the **registration process** has remained at a stable level since Wave 9, with six in ten satisfied with the registration process.







Base: Registered in the last 4 months: W11: 808



6

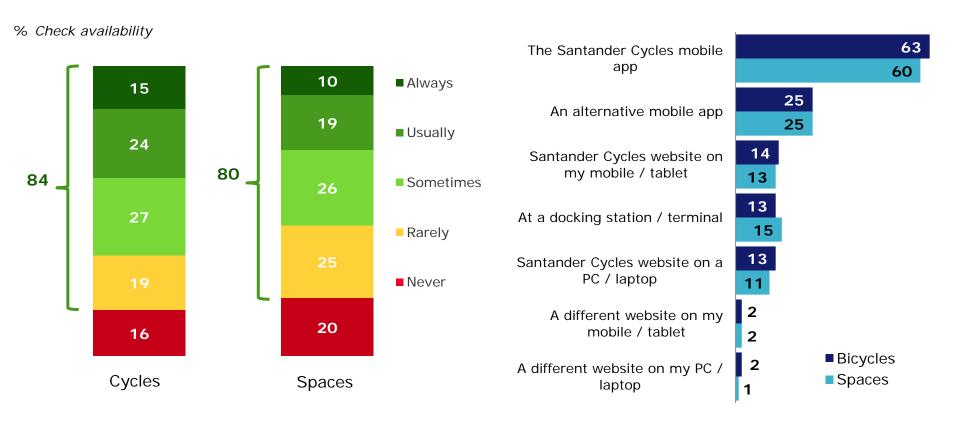
Customer experience: docking stations and bicycles







More than eight in ten members **check the availability of bikes and/or spaces** before starting their journey, nearly two thirds using the Santander mobile app.

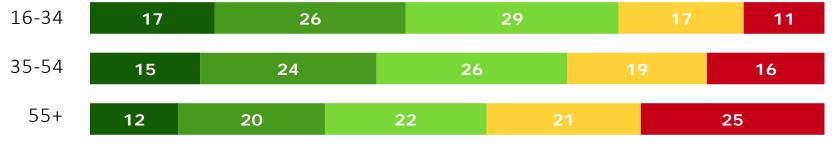


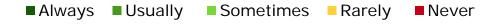




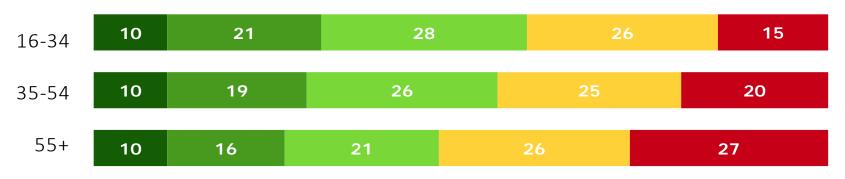
Younger members are most likely to **check for availability of bicycles and/or spaces** prior to making a journey, with over four in ten checking for availability of bicycles regularly.







Spaces



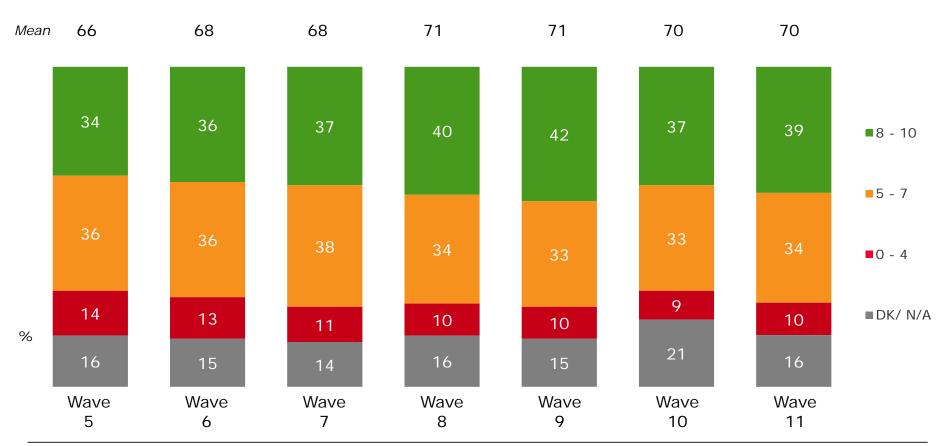


QD1h. Do you check the availability of bicycles and/or spaces at docking stations before making a SC journey?

Base All members aged :16-34: 768; aged 35-54: 1367; aged 55+: 309



Satisfaction with the **information and ease of using the terminals** has remained stable since the previous wave, with nearly four in ten members satisfied with the information panels, print outs, screens and ease of use of the terminals.



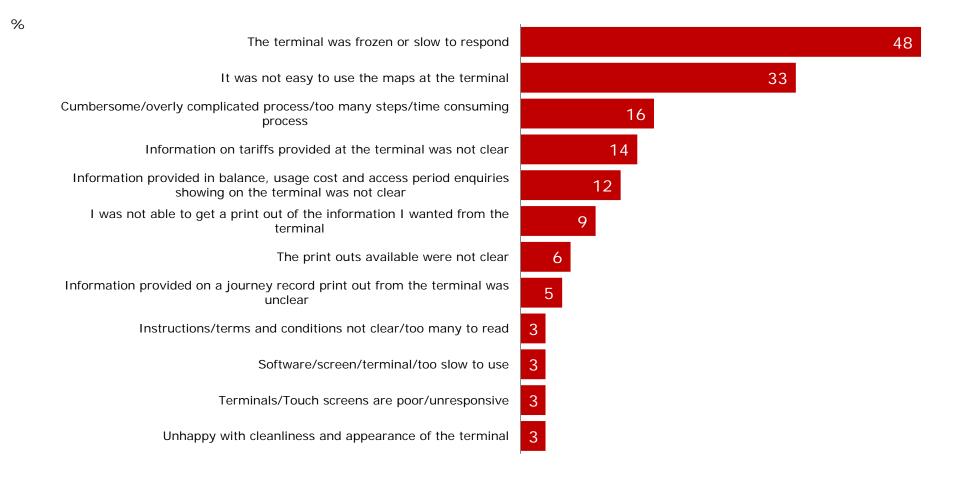


QD6.And how satisfied are you with the information panels, print outs, screens and ease of using the terminals?

Base (All members): W11: 2455.



For the minority who were **dissatisfied with the terminals**, nearly half were dissatisfied due to a frozen or slow terminal, whilst a third had difficulty in using the terminal maps.

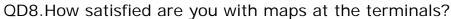






Just under half of members are very satisfied with the **maps**. For those dissatisfied with the maps (scored 6 or less), the main reasons were that the maps **don't show the nearest docking stations** and are **not detailed enough**.





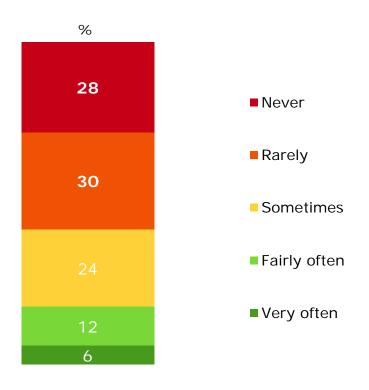
Base: (all members) Wave 11: 2455

QD9. And why do you say you are not satisfied with the maps at the terminals?

Base: All not satisfied with maps at the terminals); Wave 11: 406

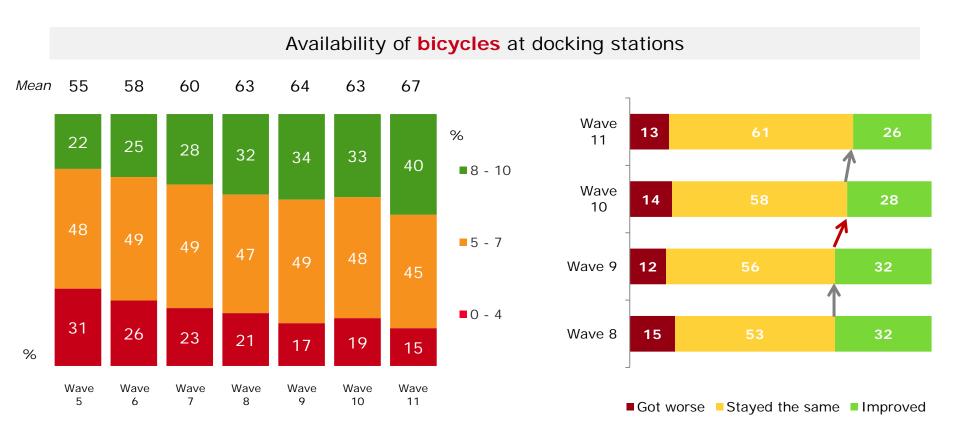


Over four in ten (sometimes or often) use the information at the terminals to find their way around the local area as opposed to looking for another docking station.

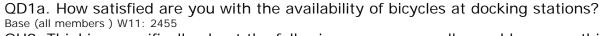




Satisfaction with **availability of <u>bikes</u>** has increased since the previous wave, despite little change in proportions of members who perceive the availability of bicycles to be improving compared to the previous wave.



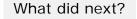


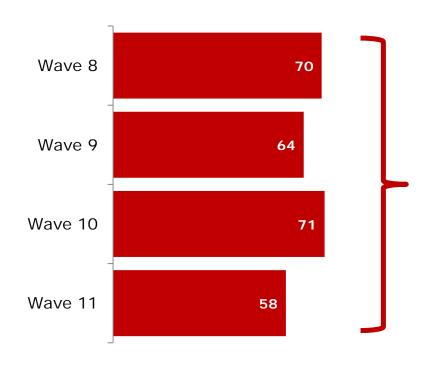


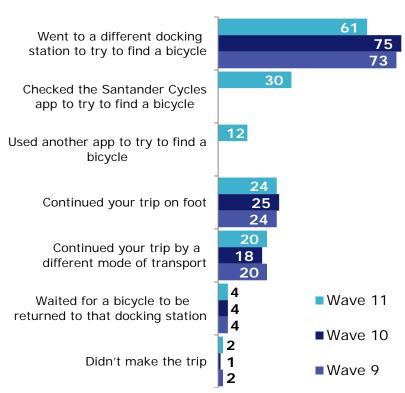


Failing to find an available <u>bicycle</u> in the last month improved, indicating a seasonal pattern of better availability in the winter. Going to another docking station is still the most common next step, but nearly a third checked the Santander app.

In the last month, % failed to find an **available bicycle** at your first choice of docking station







*Mobile App options added in W11



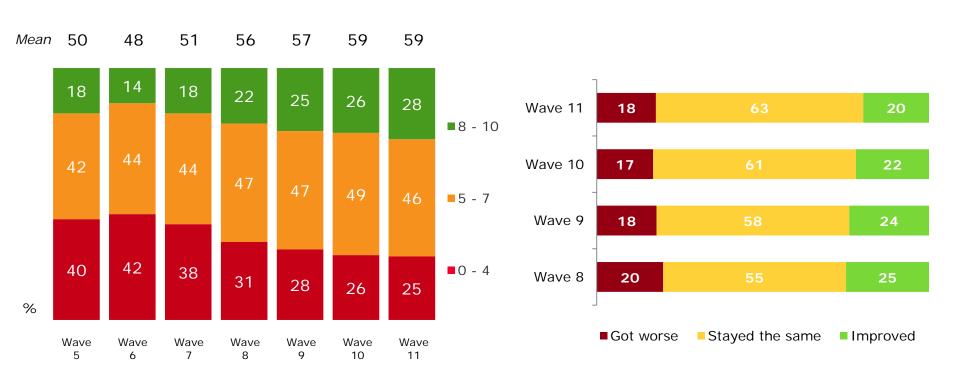
%

QD1d. In the last month have you tried to hire a bicycle, but failed to find an available bicycle at your first choice of docking station? Base (All members): 2455 QD1e. The last time you failed to find an available bicycle at your first choice of docking station, what did you do next? Base (All who failed to find an available bicycle to hire at first choice docking station in last month): 1428



Satisfaction with **availability of <u>spaces</u>** has remained at a peak score of 59, with one in five believing the availability of spaces has improved, similar to previous waves.

Availability of free docking station spaces to return bicycles



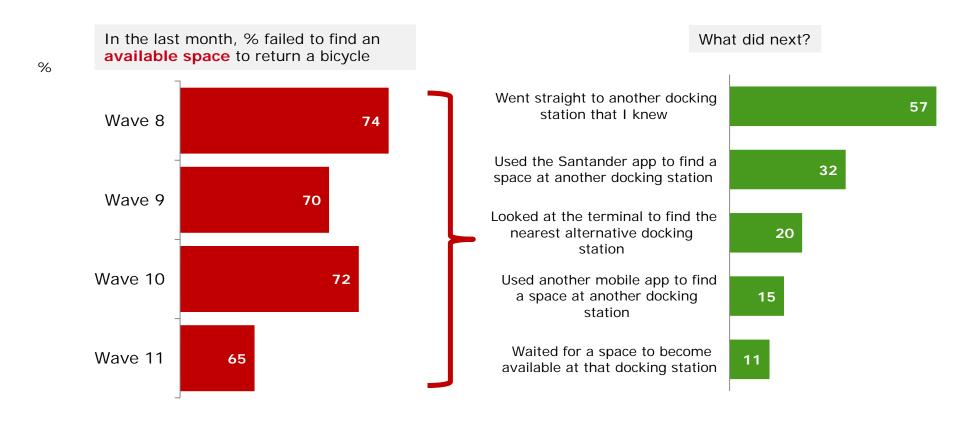


QD1b.How satisfied are you with the availability of free docking points to return bicycles at docking stations? QH9. Thinking specifically about the following areas, generally would you say things have improved, stayed the same or got worse?

Base (all members) W11: 2455



Failing to find an **available space in the** last month has also improved, again indicating a seasonal pattern of better availability in the winter. Over half went to another docking station and nearly a third used the Santander app to help them find a space.

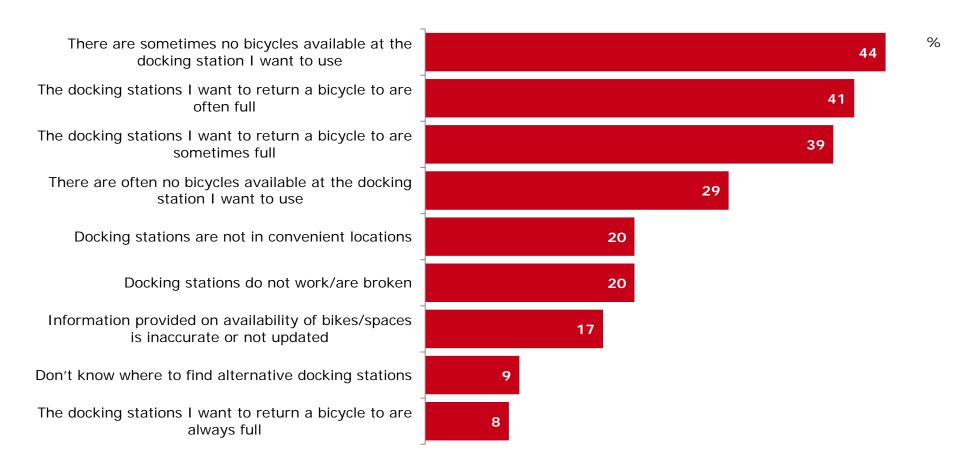




QD1f. In the last month, have you failed to find an available space to return a bicycle at your first choice of docking station? Base (All members) W11: 2455 QD1g. The last time you failed to find an available space at your first choice of docking station, what did you do



For those who were dissatisfied with the **availability at docking stations**, the main reasons were a lack of bicycles or spaces, with over four in ten claiming there are times when no bicycles are available or docking stations are full.

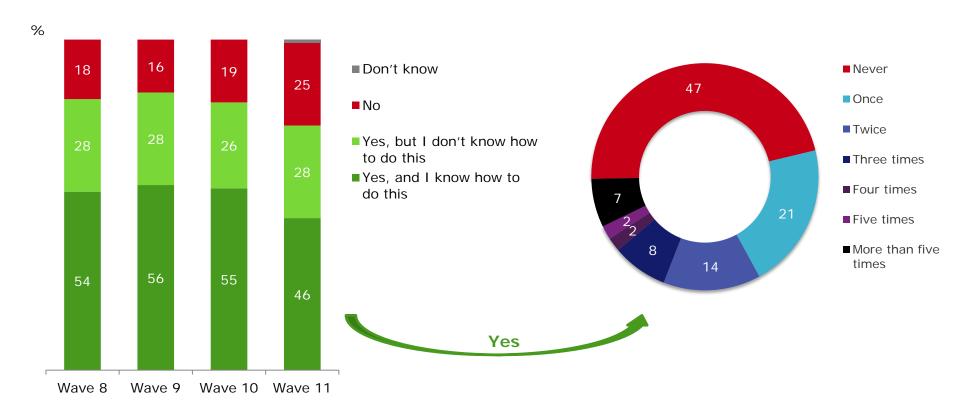




QD1c.And, why do you say you are not satisfied with availability at the docking stations? (Mentions above 5%)



The awareness of the **15 minutes free additional time** is at a slightly lower level to previous waves, with less than half knowing how to use the service. Over half (of those aware) have made use of this in the last 3 months.

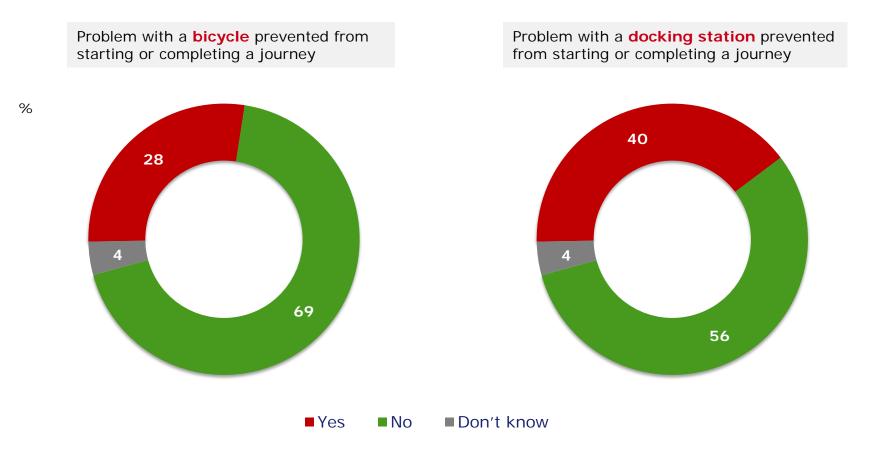




QD5. Were you aware that you can get 15 minutes additional time, at no extra cost, if a docking station is full and you are unable to dock a bicycle? QD5b. In the last 3 months, how many times, if ever, have you used the free 15 minutes additional time, when a docking station was full?



Just over a quarter experienced a technical problem with a bike in the last 6 months – and four in ten experienced a technical problem with a docking station which prevented them from starting or completing a journey.





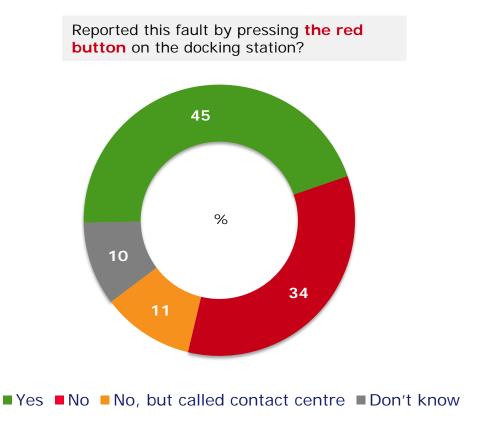
QE3a. Has a technical problem with the actual bicycle prevented you from starting or completing a journey in the last 6 months? Base (All members): 2455

QE3c. Has a technical problem with the actual docking station prevented you from starting or completing a journey in the last 6 months? Base (All members): 2455



Over a third of members who experienced a problem in the past 6 months did not report it. Nearly half used the red button on the docking station to report the fault.

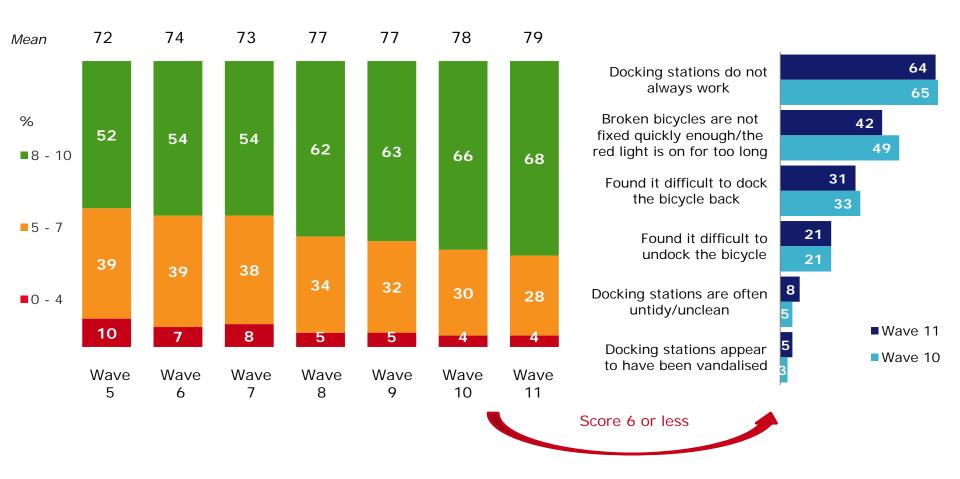
%



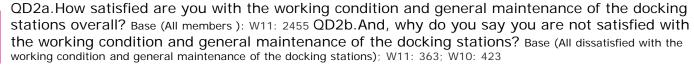




Satisfaction with the docking station working condition & maintenance is at a record high (79). Of those dissatisfied (4%), the main reason remains docking stations not always working.



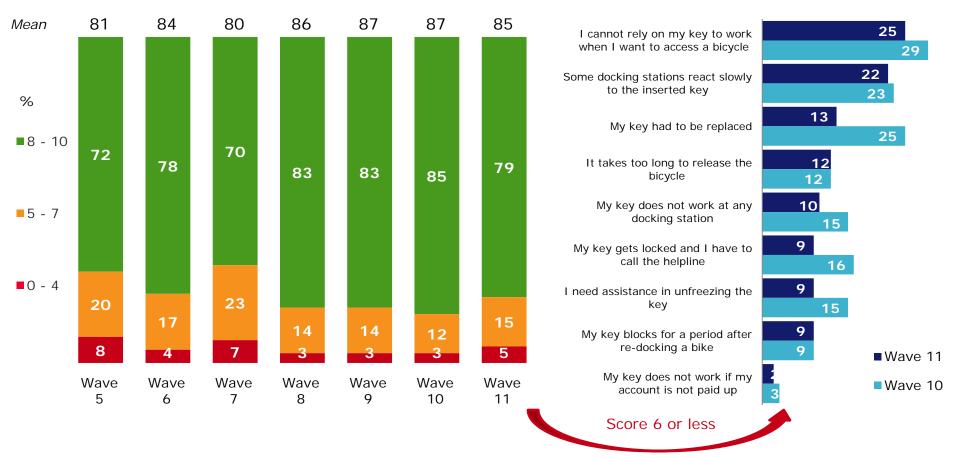






Satisfaction with the **ease of using the membership key** has decreased to 85 since the previous wave. Of those dissatisfied (5%) the main reason remains issues with the keys not working.

Satisfaction with ease of using membership key





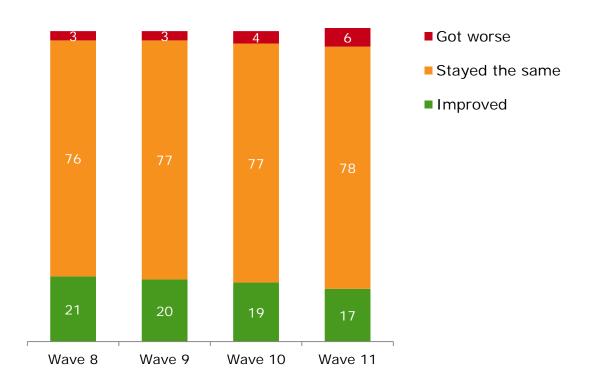
QD3.And how satisfied are you with the ease of using the membership key to access a bicycle? Base (All members with a membership key): W11: 2362 QD4.And why do you say that you are not satisfied with the ease of using the membership key to access a bicycle?

Base (All dissatisfied with the with the ease of using the membership key to access a bicycle): W11: 285



Opinions of the reliability of the **membership key working** were similar to the previous wave.

Your membership key working at a docking point



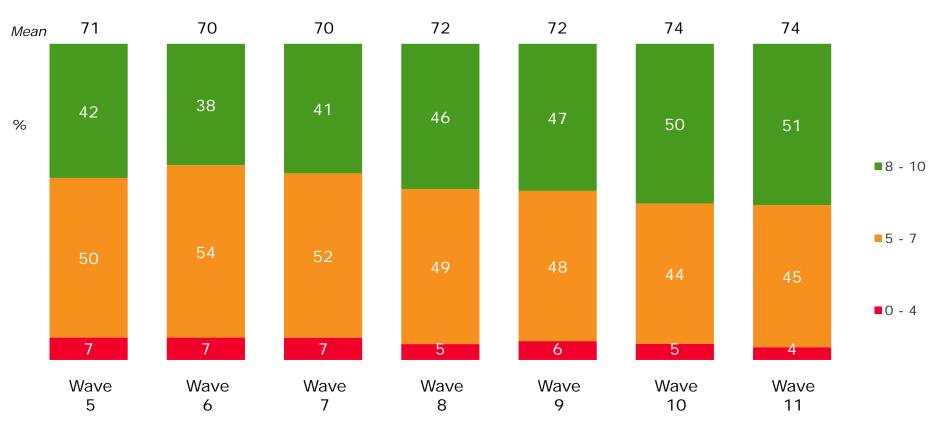


%



The satisfaction with **the bikes** has remained stable since wave 10, with just over half of members very satisfied.

Satisfaction with the bicycles



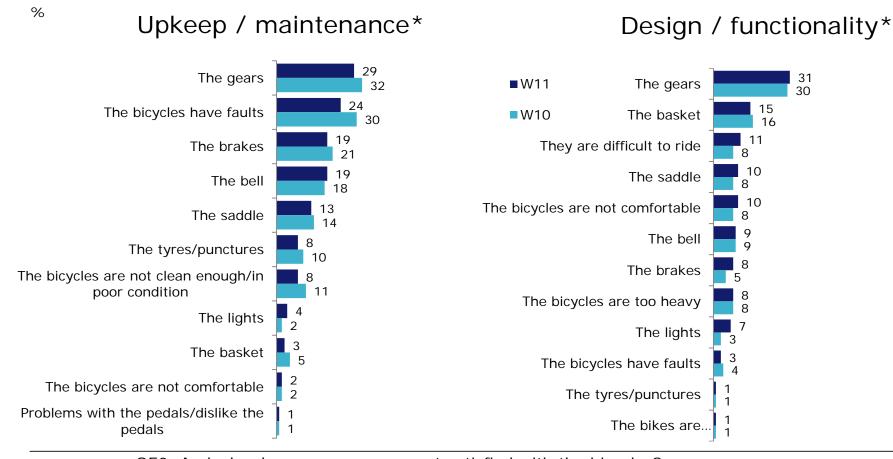


QE1 In general, how satisfied are you with the bicycles you have hired through Santander Cycles?

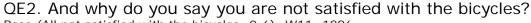
Base (All members): W11: 2455



Among those dissatisfied with the bikes, the gears are the most frequently mentioned fault, both in terms of upkeep and design.



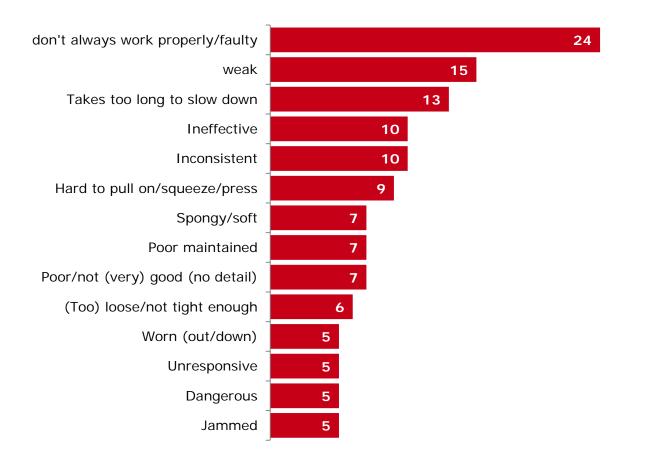




Base (All not satisfied with the bicycles- 0-6): W11: 1896



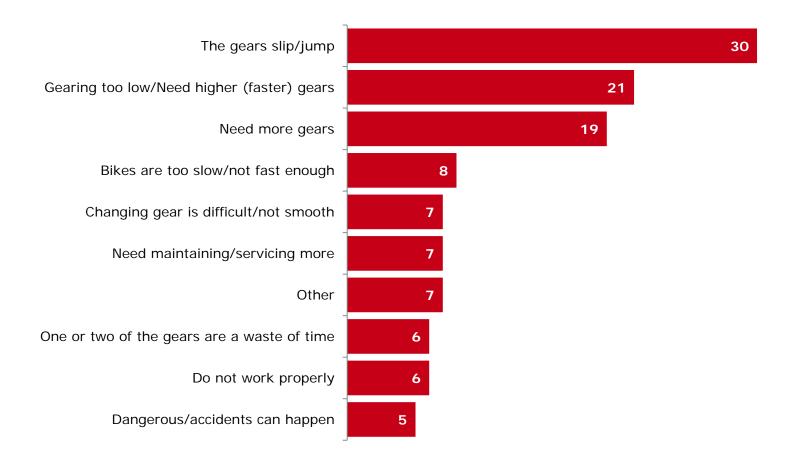
For those who were dissatisfied with the **brakes**, the main reasons were that they don't work properly as they are not strong enough and the bicycle then takes too long to stop.







For those who were dissatisfied with the **gears**, the main reasons were that the gears slip/jump and there are not enough gears, especially if you want to travel faster.







7

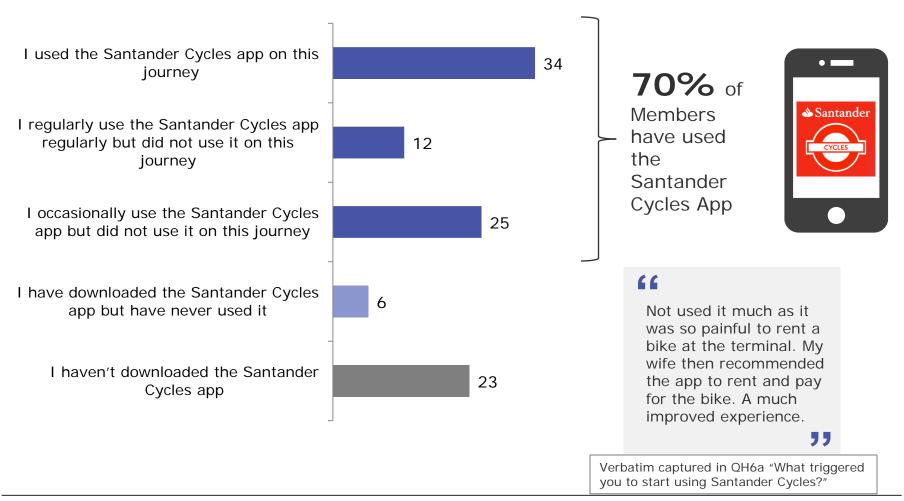
Customer experience: Santander Cycles mobile app







Over a third of Members used the app on this journey, with seven in ten having ever used the app.







Of those who used the Santander Cycles app on the latest journey, nearly half used it to check bike availability and nearly four in ten used it to check space availability at their destination.

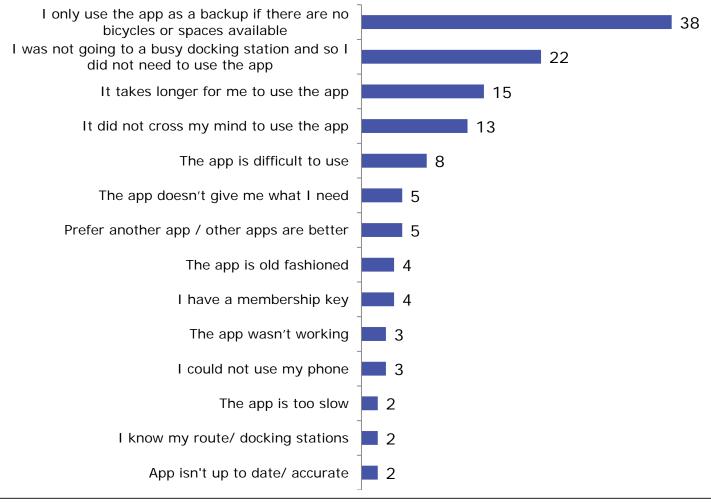




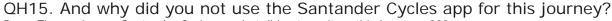
Base: Those who used Santander Cycles app on this journey: 834



Of those who have the Santander Cycles app but did not use it on their latest journey, nearly four in ten use it as a backup if they find spaces or bicycles are unavailable.



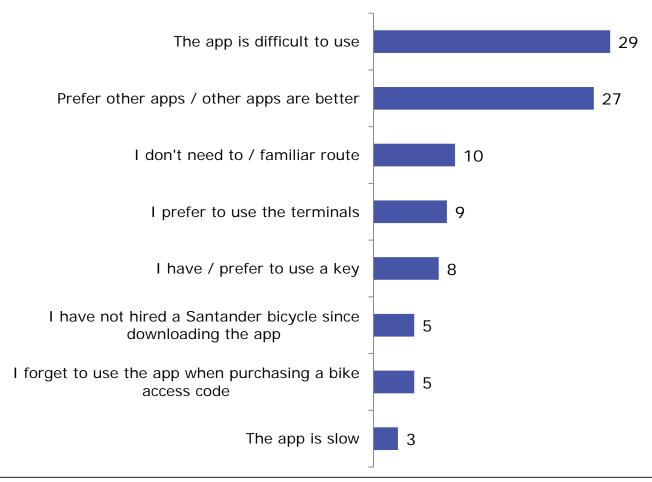




Base: Those who use Santander Cycles app but did not use it on this journey: 893



Of those who have downloaded the Santander Cycles app and have not used it, the main reasons are that it is difficult to use or that they prefer other apps

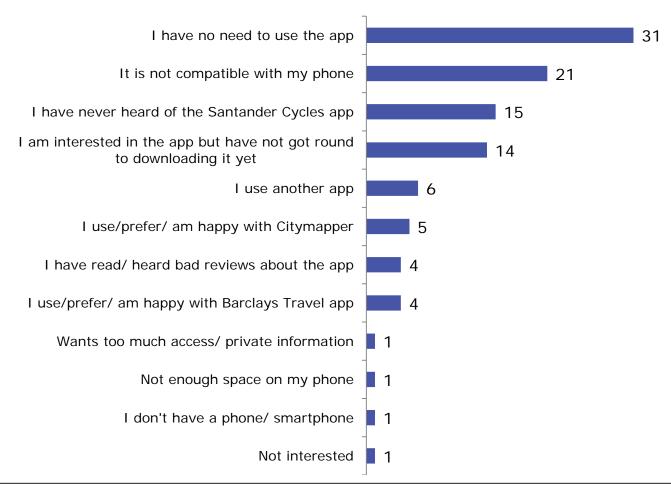




Base: Those who have not used but have downloaded the Santander Cycles app: 153



The main reasons Members have not downloaded the Santander Cycles app is that they feel they have no use for it or it is incompatible with their phone.



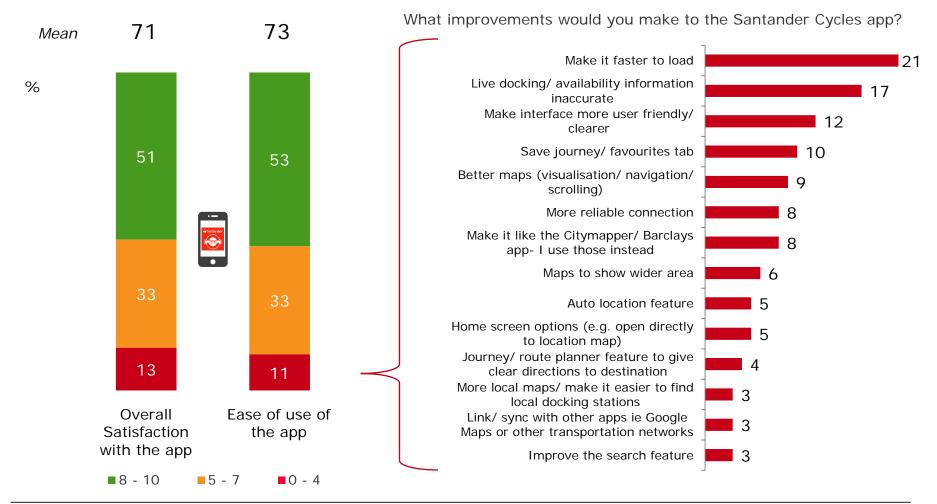


QH17. And why have you not downloaded the Santander Cycles app?

Base: Those who have not downloaded the Santander Cycles app: 575



Over half of those who have used the app are very satisfied with the app overall and say it is easy to use. The main improvements are faster loading speeds and making sure live information is accurate.





QH18. How satisfied are you with the Santander Mobile app, on a scale from 0 to 10 where 10 is extremely satisfied and 0 is extremely dissatisfied with?

Base: Those who have used the Santander Cycles app: 1727

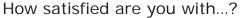
General usage of the **Santander Cycle app** increased overall satisfaction with the scheme while it also had a positive impact on most measures.





Have used the App before	Never used the App	Diff. Used- Not used	
76	75	1	Overall satisfaction
80	80	0	Satisfaction with latest trip
83	83	0	Likelihood to recommend
76	7 5	2	Maps at terminals
71	69	2	Information panels/ print outs/ screens/ease of using the Terminals
75	73	2	Actual bicycles
79	78	1	Working condition/maintenance of the docking stations
67	66	2	Availability of bicycles at docking stations
59	59	1	Availability of spaces at docking stations
83	88	-4	Ease of using the membership key to access a bicycle
80	83	-3	Service received from the contact centre
75	73	2	Website - ease of logging in and checking account info
74	73	1	Website - ease of understanding information
71	70	1	Website - ease of finding information
76	76	1	Information on how Santander Cycles works
77	77	0	The process of registering as a member
73	71	2	Value for money





Base W11: members who used the app before 1727; members who have never used the app 728.



Usage of the **Santander Cycle app** during the latest journey did not have a positive impact on **overall satisfaction** (with the scheme or for the latest trip) but has a positive impact on most measures.





Used App on THIS journey	Did not use App on THIS journey	Diff. Used- Not used	
75	76	0	Overall satisfaction
79	80	-2	Satisfaction with latest trip
82	83	-1	Likelihood to recommend
77	7 5	2	Maps at terminals
72	69	2	Information panels/ print outs/ screens/ease of using the Terminals
75	74	1	Actual bicycles
80	78	1	Working condition/maintenance of the docking stations
69	66	3	Availability of bicycles at docking stations
61	58	3	Availability of spaces at docking stations
78	88	-10	Ease of using the membership key to access a bicycle
80	81	-1	Service received from the contact centre
75	74	1	Website - ease of logging in and checking account info
75	74	1	Website - ease of understanding information
72	70	2	Website - ease of finding information
76	76	0	Information on how Santander Cycles works
77	77	-1	The process of registering as a member
73	72	1	Value for money



How satisfied are you with ...?

Base W11: members who used the app on THIS journey 834; members who did not used the app on THIS journey 1621.



8

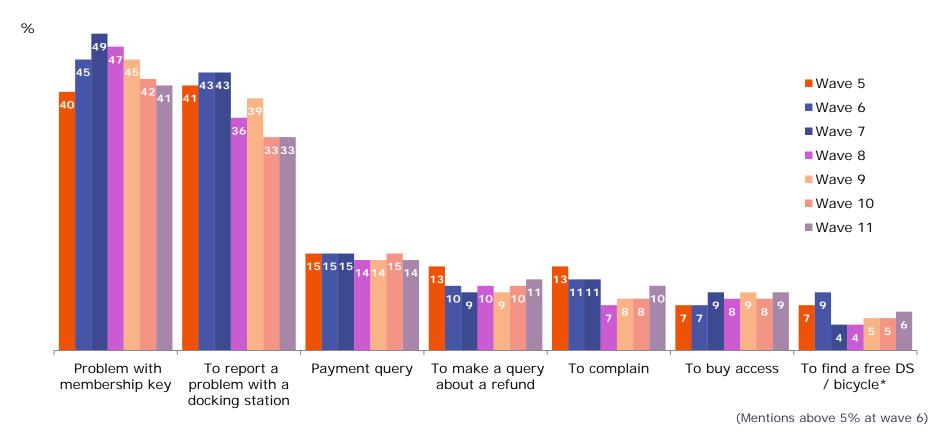
Communication with Santander Cycles







Having a **problem with their membership key** is the main reason for members contacting the centre, however this continues to decrease.





QG1.In the last 2 months, have you contacted the Santander Cycles contact centre? Base (All members): 2455; QG2.Thinking about the last time you contacted the centre, what was the reason or reasons? Base (all who have contacted the contact centre) W11: 828



Satisfaction with the **contact centre** remains at a stable level, with around three quarters very satisfied. Of those who are not satisfied, a failure to **resolve an issue** and **long waiting times** are the main drivers of dissatisfaction.

Satisfaction with the contact centre

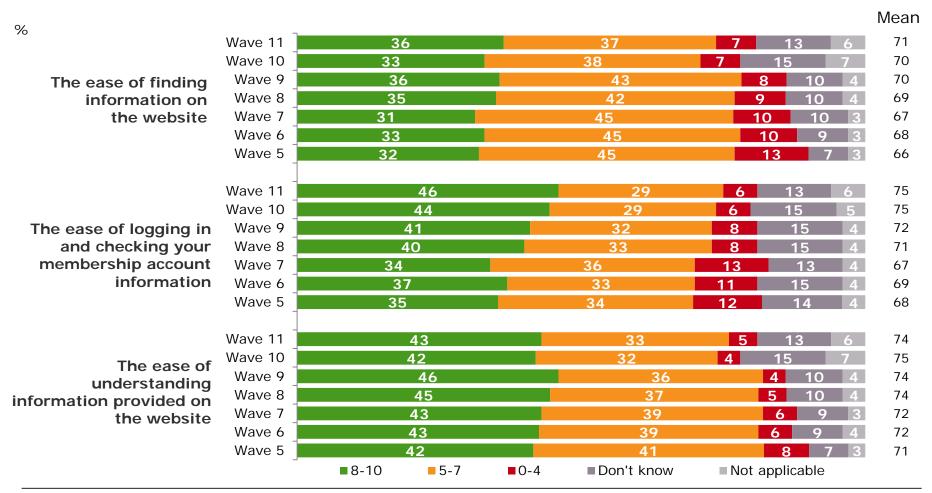




QG3.And still thinking about the last time you contacted the centre, how satisfied were you with the service that you received? Base (All members who contacted the SC contact centre) W11: 828 QG4.Why do you say you are not satisfied with the contact centre Base (All not satisfied with contact centre, scored 6 or less at QG3): W11: 133



The satisfaction with the website, in all aspects, remains stable.





QB4. Thinking specifically about the Santander Cycles website, how satisfied are you with the following

Base (All members): W11: 2455



9

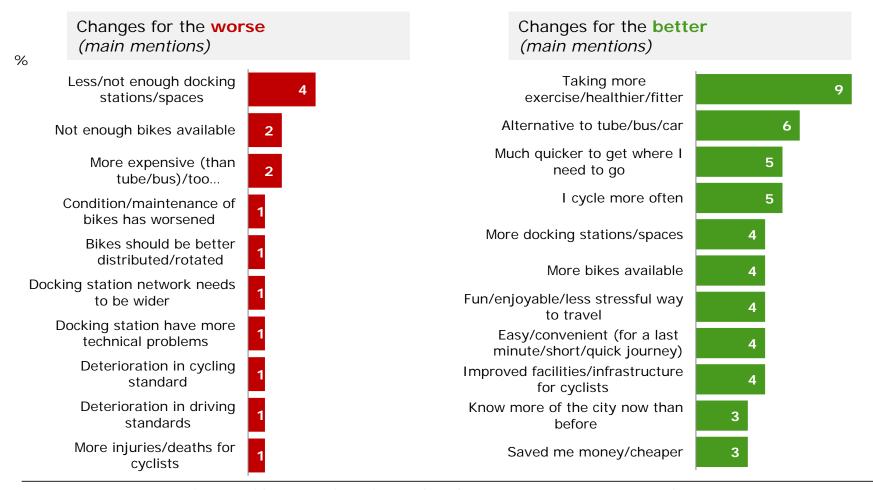
Attitudes and behaviour







'Less/ not enough docking stations' is the main **change for the worse**. 'Health benefits' and 'an alternative to other modes of transport' are the **changes for the better**.

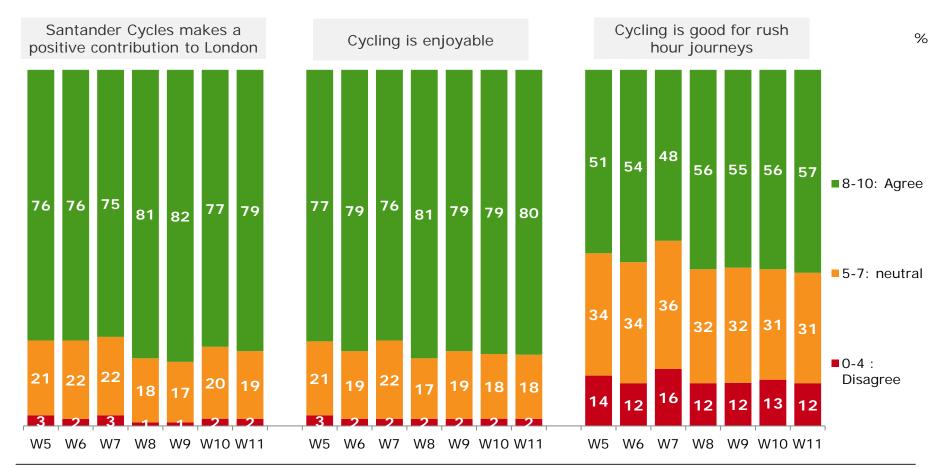




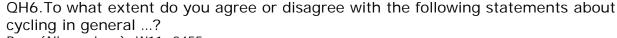
QH12. What would you say has changed for better or worse since you've became a Santander Cycles member? Base (All members): 2455



Opinions on Santander Cycles making a positive contribution to London, cycling being enjoyable and cycling being good for rush hour journeys are in line with last wave.



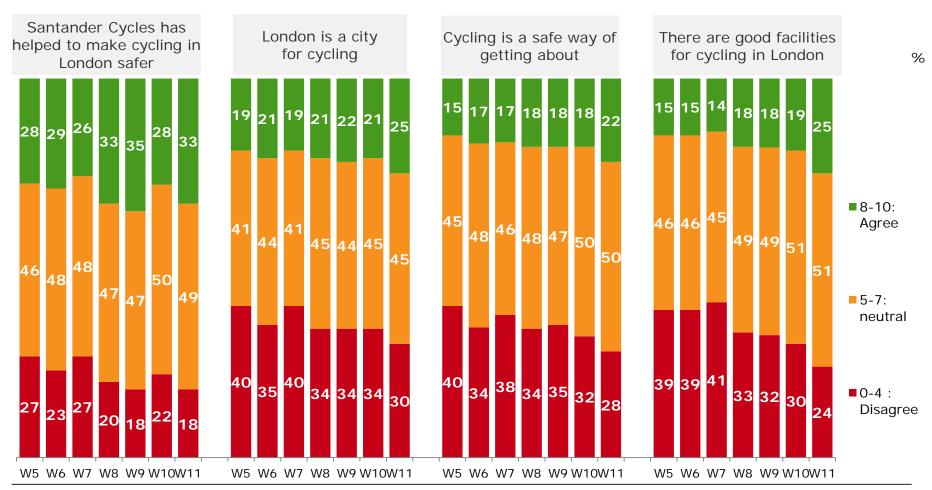




Base (All members): W11: 2455



However, there are improved scores for London having good facilities for cycling, London being a city for cycling, cycling being a safe way of getting about and Santander Cycles making cycling safer in London.



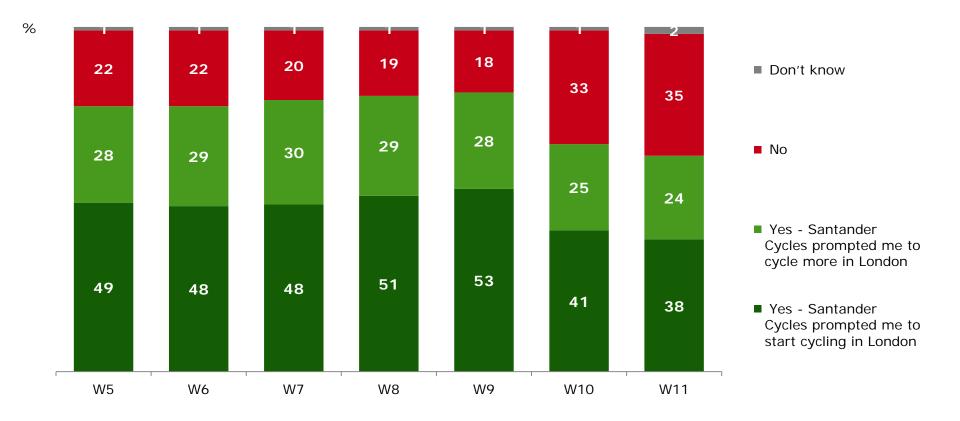


QH6.To what extent do you agree or disagree with the following statements about cycling in general ...?

Base (All members): W11: 2455



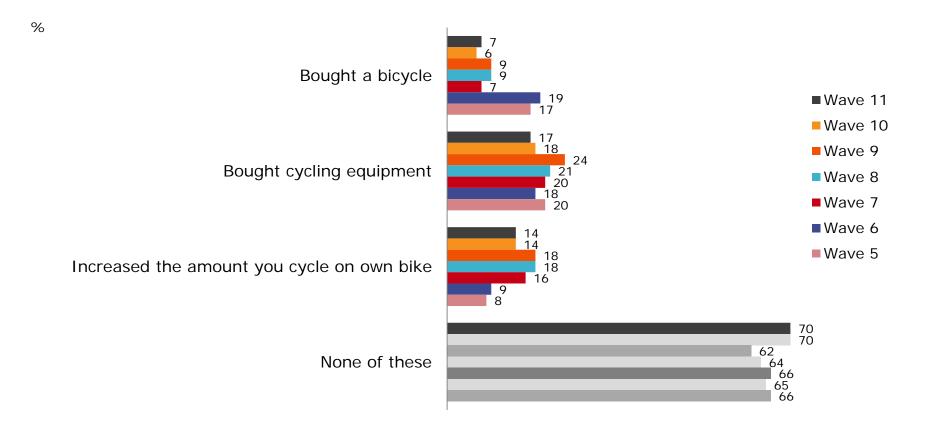
Fewer members this wave agree that Santander Cycles prompted them to start cycling or to cycle more.







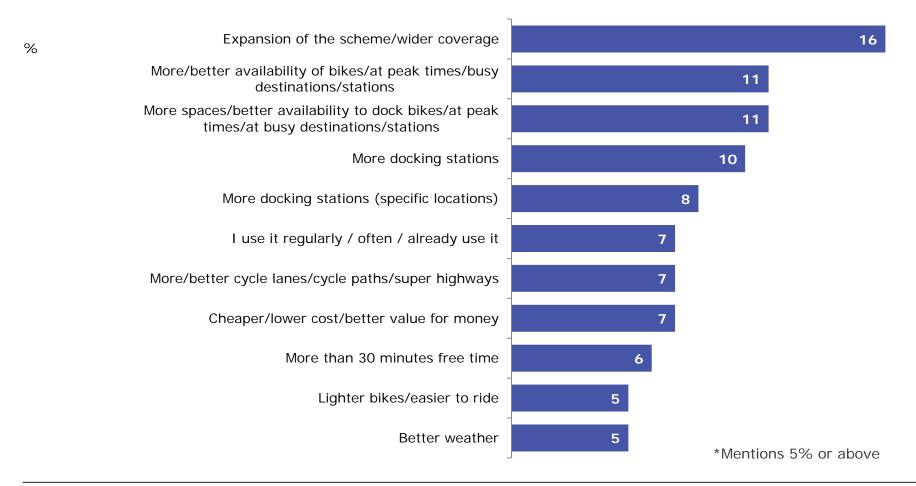
The proportion of members who have bought a new bike or cycling equipment, or increased the amount they cycle on their own bike remains in line with the previous wave.







Members say they would be **encouraged to use the scheme more** if the scheme had wider coverage and there was more bike and space availability at peak times.







10

Appendix – method & background







Methodology and approach in Wave 11

2455 interviews completed online

18 November 10 December 2015

29,970 invites sent - response rate of 8%

Active-only members invited to take part i.e. those who have hired a bicycle in the last 3 months

Sample was taken from TfL's database of registered SC users

Data is unweighted





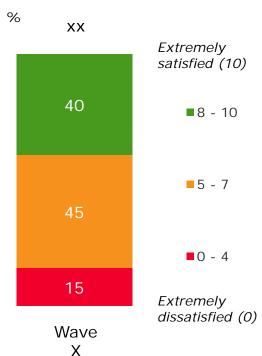




How we report satisfaction

How satisfied are you with xxx on a scale from 0 to 10?

Mean:



Throughout this survey, satisfaction is asked on a 0-10 scale, where 10 is extremely satisfied and 0 is extremely dissatisfied Satisfaction scores are broken down into three 'boxes' to distinguish between those who are satisfied, dissatisfied and in the middle

Top box

The 'top box' includes those who are very satisfied – i.e. those giving answers of 8 or 10.

Middle box

The 'middle box' respondents are those saying 5-7

Bottom box

The 'bottom box' comprises those who are dissatisfied – i.e. those saying 0-4



Indicates significant change in mean score since previous wave





11

Appendix – Other scores and demographics







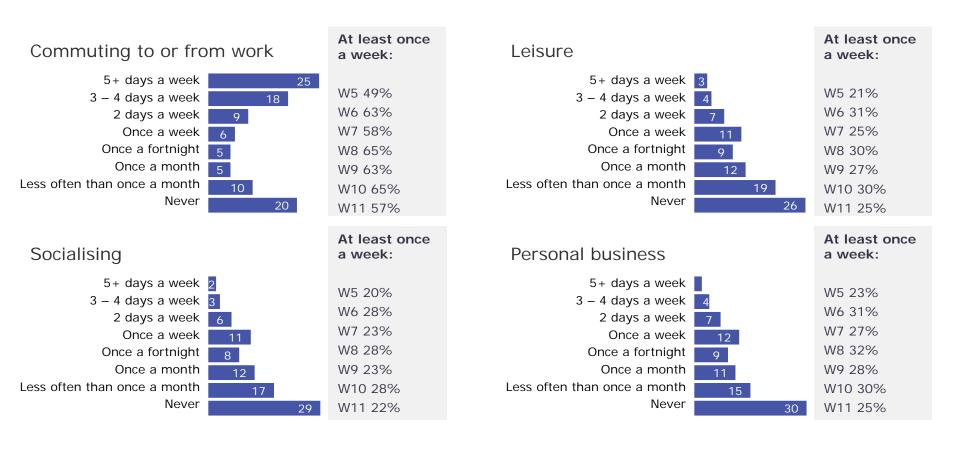
Key satisfaction measures by membership type

Mean satisfaction scores	Annual	24 hour
Recommendation	83	83
Satisfaction with information provision	77	76
Satisfaction with working condition and general maintenance of docking stations	78	79
Satisfaction with ease of using a membership key to access a bicycle	87	82
Satisfaction with the terminals	70	71
Satisfaction with value for money of Santander Cycles	72	73
Satisfaction with availability of bicycles	65	69
Satisfaction with availability of spaces	57	61





Usage of Santander Cycles by trip purpose







Usage of Santander Cycles by trip purpose

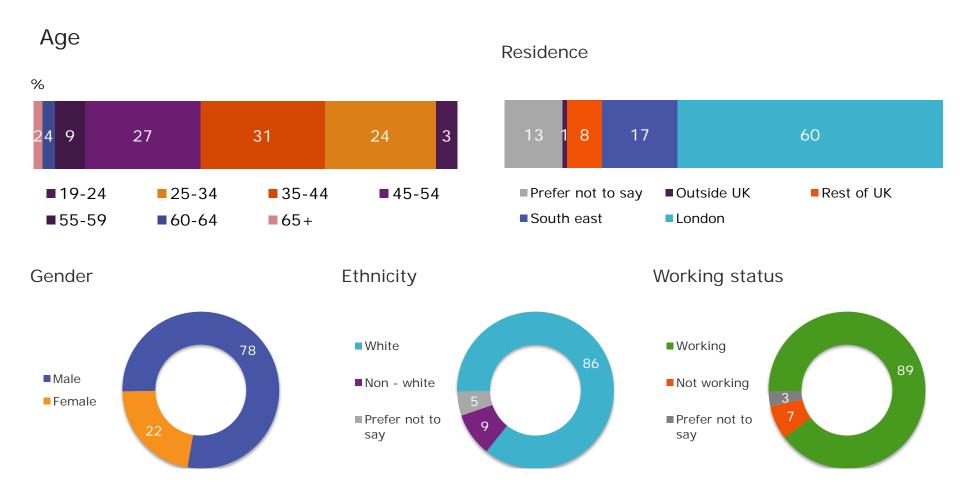








Demographics

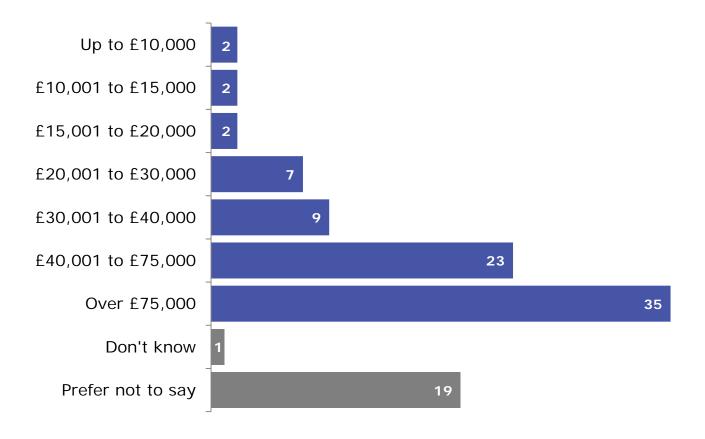






Household income

%





QK5.Please indicate your approximate annual household income, before tax and other deductions.

Base (all members): 2455



Main purpose for using Santander Cycles



