Barclays Cycle Hire customer satisfaction and usage survey: Members Only: Wave 9 (Quarter 3 2014/15)









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Barclays Cycle Hire customer satisfaction and usage survey



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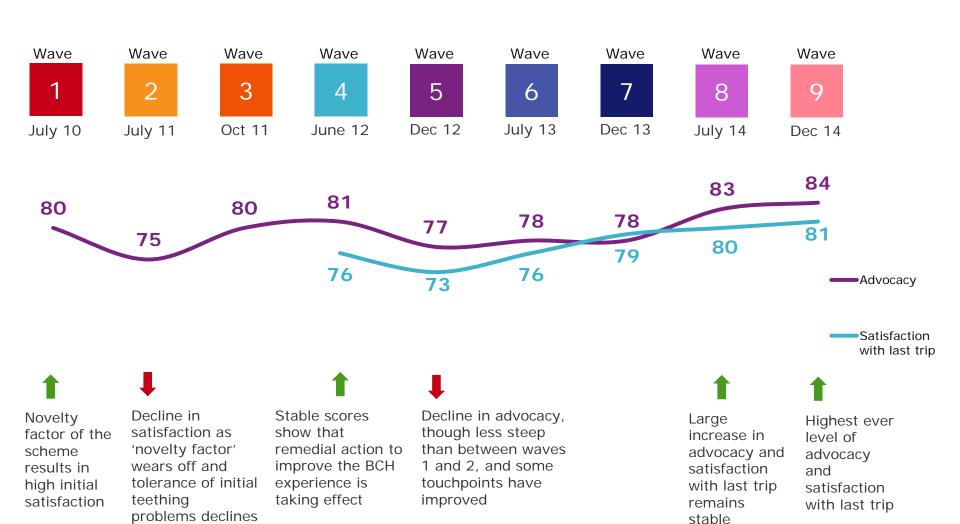
Key findings







Satisfaction with last trip has improved over the last wave to achieve a new peak score. This trend is also reflected in **advocacy**.





QA2. How likely would you be to recommend Barclays Cycle Hire to friends or family? QJ7b. How satisfied are you with the overall experience of using Barclays Cycle Hire for this particular trip?

Base (all members): W9: 2801



Headlines

- Likelihood to recommend (84) and satisfaction with the most recent trip (81) in Wave 9 (November 2014) have all reached new peak scores.
- Over 80% intend to renew their membership, a record high proportion.
- Satisfaction with every aspect of the service has reached peak levels (especially value for money) apart from the bikes themselves (due to wear and tear) and registering as a new member.
- Generally, availability of spaces and bikes at docking stations are still the key areas for improvement. However, scores have improved this wave to record high levels. The mean score for general space availability was 57 and 70% failed to find a space (at least once) in the last month, but 86% were successful on their most recent trip.
- Similarly, satisfaction with general bike availability was scored 64 and 64% said they had failed to find a bike at their first choice docking station (at least once) in the last month, but 91% were successful on their most recent trip.





2

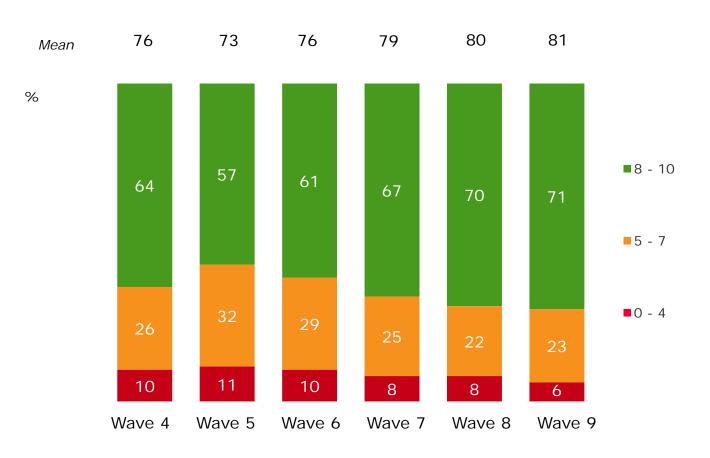
Key measure: satisfaction with the last trip



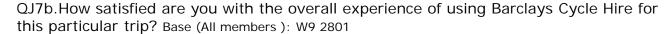




Since wave 5, **overall satisfaction with the last trip** has continued to improve, to a peak of 81.

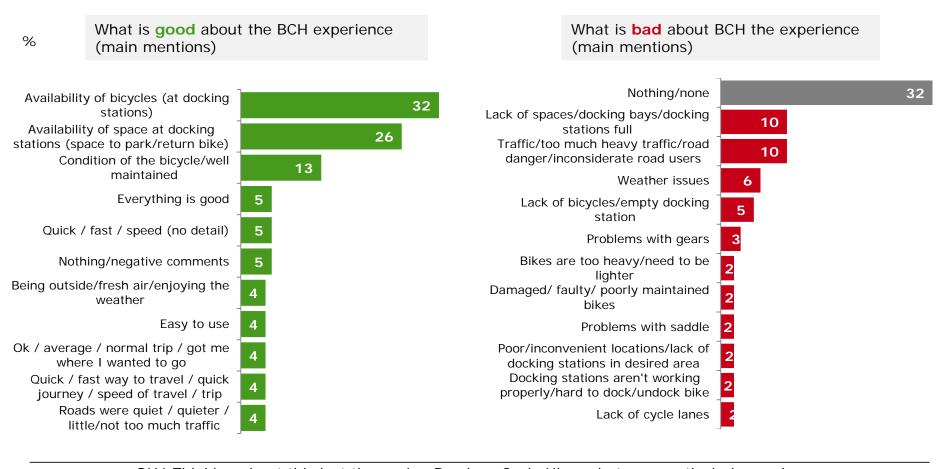








The **strengths of BCH** are availability of bikes and spaces at the docking stations, while the lack of spaces/docking stations is also a key weakness, highlighting its importance to BCH users.



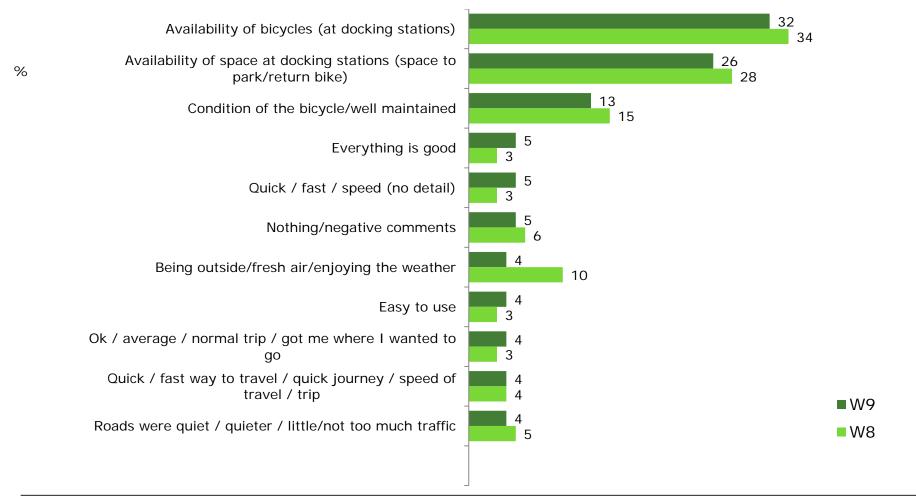


QH4. Thinking about this last time using Barclays Cycle Hire, what was particularly good about your experience? Base (All members): 2801

QH5. Thinking about this last time using Barclays Cycle Hire, what was particularly bad about your experience? Base (All members): 2801



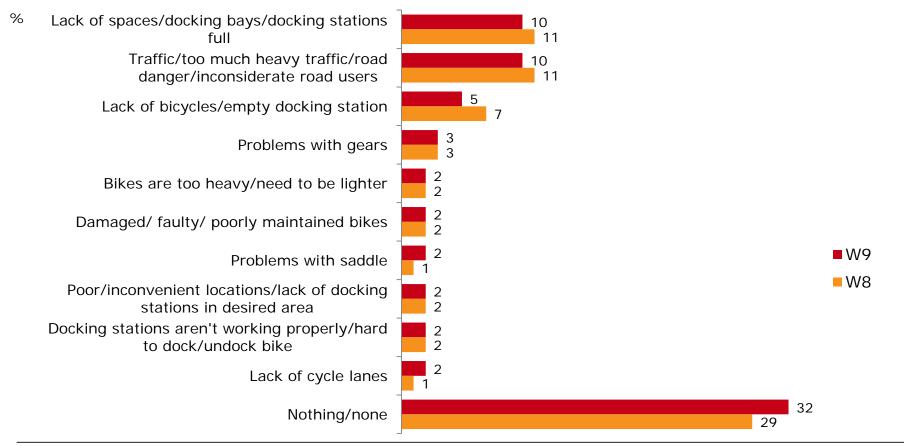
The pattern of **positive comments** was very similar to Wave 8, apart from a seasonal decline in 'being outside/enjoying the weather'.





QH4. What was particularly **good** about your experience on this particular trip? Base: All Members W8: 2998; W9: 2801

In terms of **negative comments**, traffic and lack of spaces for docking were still most likely to be mentioned, but there was a slight increase in those saying nothing particularly bad about their experience.



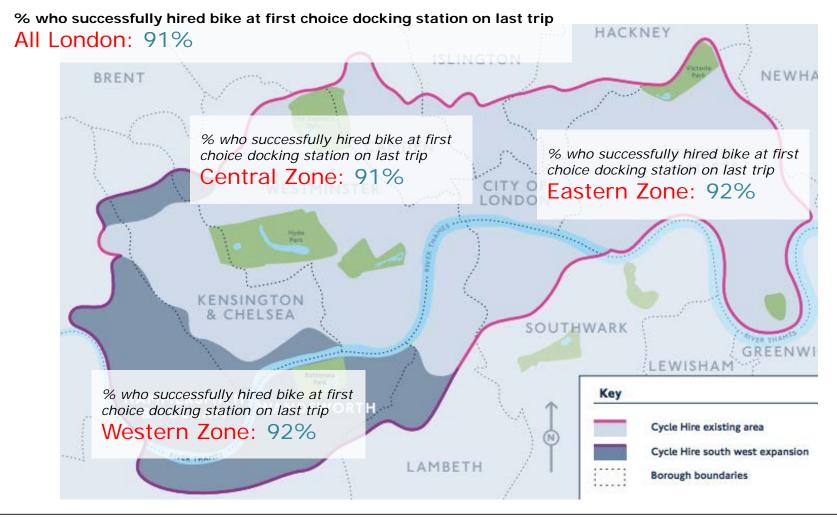


Base: All Members W8: 2998; W9: 2801



TNS

On their most recent trip, more than nine in ten members successfully hired a bike at their first choice of docking station.





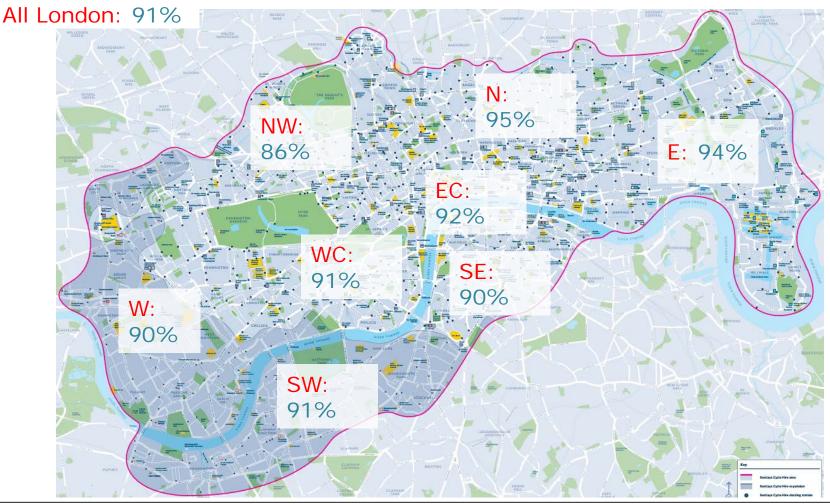
QH10. Did you successfully find an available bicycle at your first choice of docking station on this particular trip?

Base (All whose start docking station was in zone): Central: 2075, Eastern: 173; Western: 457, All London 2705



...in North West London postcodes, members were **least** likely to be able to hire a bike at their first choice of docking station.

% who successfully hired bike at first choice docking station on last trip

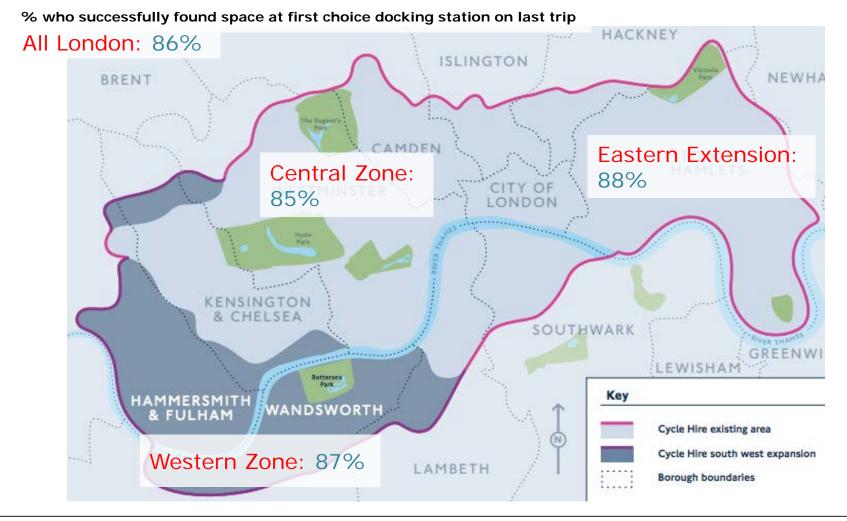




QH10. Did you successfully find an available bicycle at your first choice of docking station on this particular trip?

BARCLAYS CYCLE HIRE

On their most recent trip, 86% of members successfully found a space at their first choice of docking station.





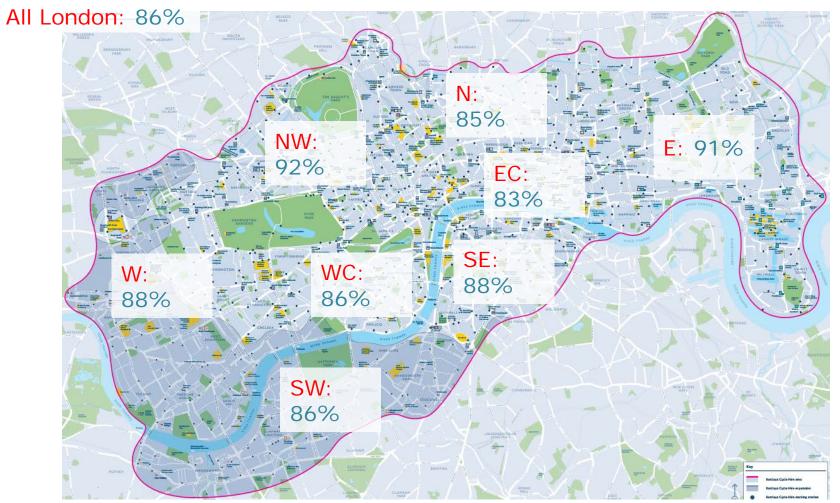
QH11. Did you successfully find an available space to return a bicycle at your first choice of docking station on this particular trip?

Base (All whose return station was in zone): Central: 2384, Eastern: 283, Western: 220, All London 2705



...members were **least** successful finding a space to return their bicycle in EC, North, WC and SW London postcodes.

% who successfully found space at first choice docking station on last trip





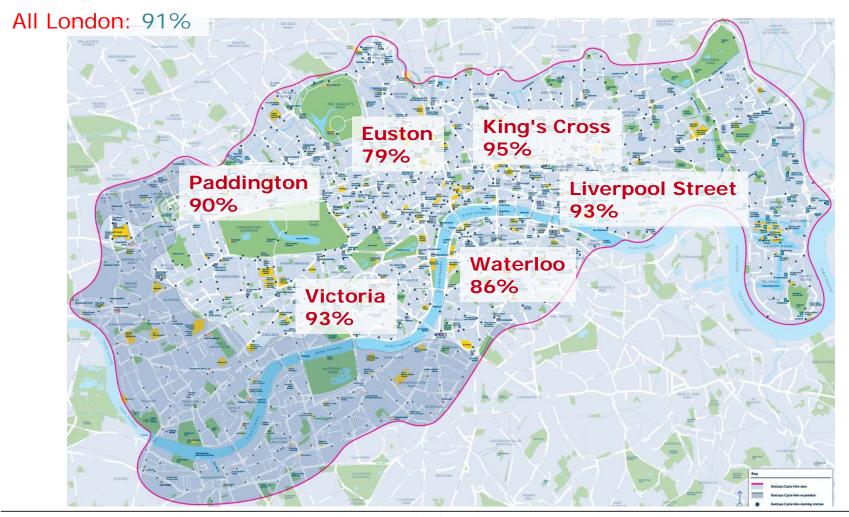
QH11. Did you successfully find an available space to return a bicycle at your first choice of docking station on this particular trip?

Base (All whose finish station was in postcode): E: 243 EC: 430, N: 132, NW: 182, SE: 345, SW: 595, W: 416, WC: 362, All London 2705



Members are **least** likely to be successful in finding an available bike to hire at Euston and Waterloo Stations.

% who successfully found bike at first choice docking station on last trip





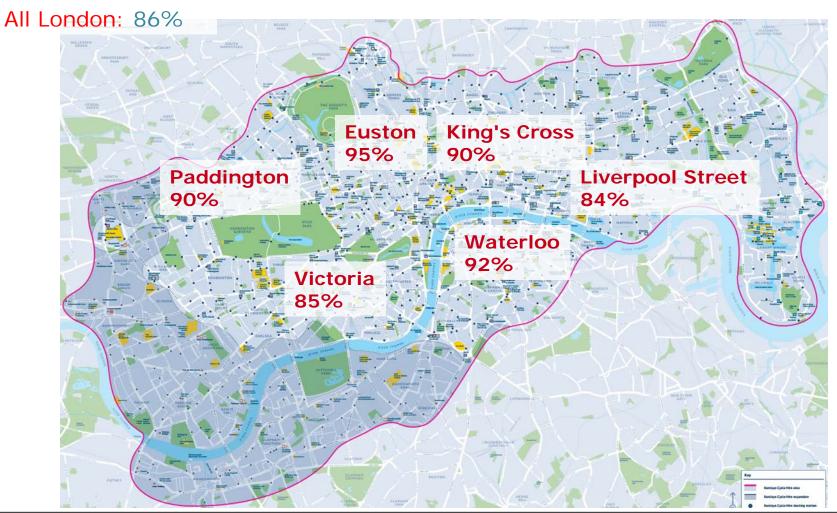
QH10. Did you successfully find an available bicycle at your first choice of docking station on this particular trip?

Base (All whose start station was in village): Waterloo: 134, Paddington: 67, Liverpool Street: 83, Victoria: 61, King's Cross: 79, Euston: 47, All London 2705



...and **least** likely to be successful in returning their bicycle to Liverpool Street and Victoria.

% who successfully found space at first choice docking station on last trip





QH11. Did you successfully find an available space to return a bicycle at your first choice of docking station on this particular trip?

Base (All whose finish station was in village): Waterloo: 74, Paddington: 50, Liverpool Street: 91, Victoria: 59, King's Cross: 70, Euston: 42, All London 2705

Just over two thirds of members have **used BCH within the last week**. Based on the most recent trip, BCH is used over half the time for commuting to or from work.

%

Other ■ More than a month ago ■ Travelling to/from a place of education Socialising 12 Between 2 weeks and a month ago ■ Shopping 12 10 Visiting/meeting Between 1 and 2 weeks friends or relatives ago On employer's business Personal business ■ 4-6 days ago 55 55 Leisure ■ Within the last 3 days ■ Commuting to/from work

Main journey purpose



QJ8. When did you last use Barclays Cycle Hire? QJ7a. What was the main purpose of your journey for this particular trip? Base (All members): W9 2801



Use of BCH

Commuting is the most common **journey purpose** for using BCH across all zones, leisure is an important journey type for journeys that start and end in the Eastern and Western Zones for almost a third of these.

	Eastern Zone (most recent trip)				
Most common journey purpose using BCH:	Start and end in Eastern Zone	Start or end in Eastern Zone			
Commuting to/from work	35	60			
Leisure	31	14			
On employer's business	6	3			
Personal business	4	5			
Visiting/meeting friends or relatives	10	8			
Socialising	8	5			
Travelling to/from a place of education	2	3			
Shopping	4	2			
Other	0	0			

Start and end in Central Zone	Start or end in Central Zone
63	62
10	10
7	7
7	7
5	5
3	3
3	3
2	2
1	1

Central zone (most recent trip)

trip)					
Start and end in Western Zone	Start or end in Western Zone				
49	55				
20	13				
3	6				
7	8				
8	7				
6	4				
2	3				
3	3				
1	1				

Western zone (most recent





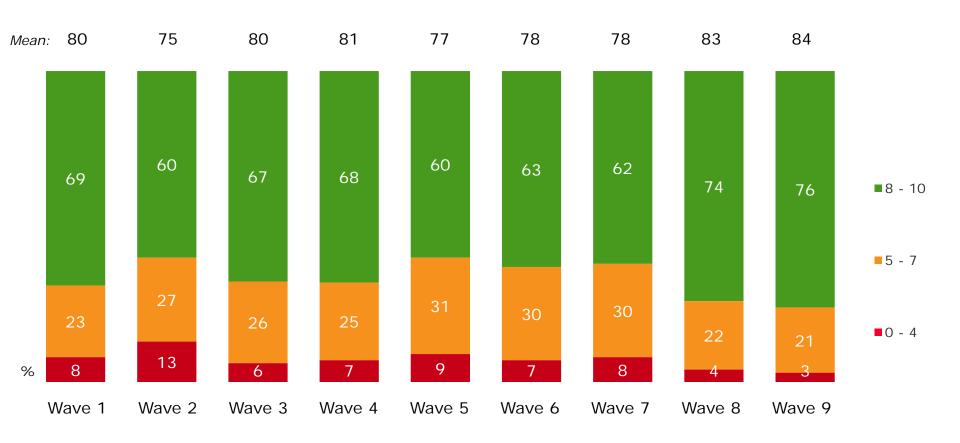
Key measure: advocacy







Following a fairly stable period (waves 5 to 7), advocacy has improved to its highest level, with over three quarters of members **recommending** BCH to friends or family.





QA2. How likely would you be to recommend Barclays Cycle Hire to friends or family?

Base: All members: W9 2801



Most measures show increased satisfaction, in particular, value for money. The only decrease was for registering as a member. Satisfaction with both the availability of spaces and bikes has increased again, but these remain the key areas for improvement.

Wav	ve 1	Wave 2	Wave 3	Wave 4	Wave 5	Wave 6	Wave 7	Wave8	Wave 9	
6	5				72	74	74	76	77	Maps at terminals
		67	65	69	66	68	68	71	71	Information panels/ print outs/ screens/ease of using the Terminals
7	'5	72	72	72	71	70	70	72	72	Actual bicycles
6	1	67	70	74	72	74	73	77	77	Working condition/maintenance of the docking stations
5	4	52	53	56	55	58	60	63	64	Availability of bicycles at docking stations
4	.9	49	50	52	50	48	51	56	57	Availability of spaces at docking stations
7	9	64	73	78	81	84	80	86	87	Ease of using the membership key to access a bicycle
		55	66	74	76	78	78	81	82	Service received from the contact centre
7	1	61	64	67	68	69	67	71	72	Website - ease of logging in and checking account info
7	1	69	71	72	71	72	72	74	74	Website - ease of understanding information
6	7	63	65	68	66	68	67	69	70	Website - ease of finding information
7	4	71	72	73	72	73	73	75	76	Information on how Barclays Cycle Hire works
7	'1	67		74	75	75	71	78	77	The process of registering as a member
8	1	80	82	83	79	66	60	67	69	Value for money



How satisfied are you with ...?

Base (all members): W9: 2801; all who registered in the four months before the survey: W9: 381; Contact Centre: all who contacted the contact centre in the two months before the survey: W9: 931



4

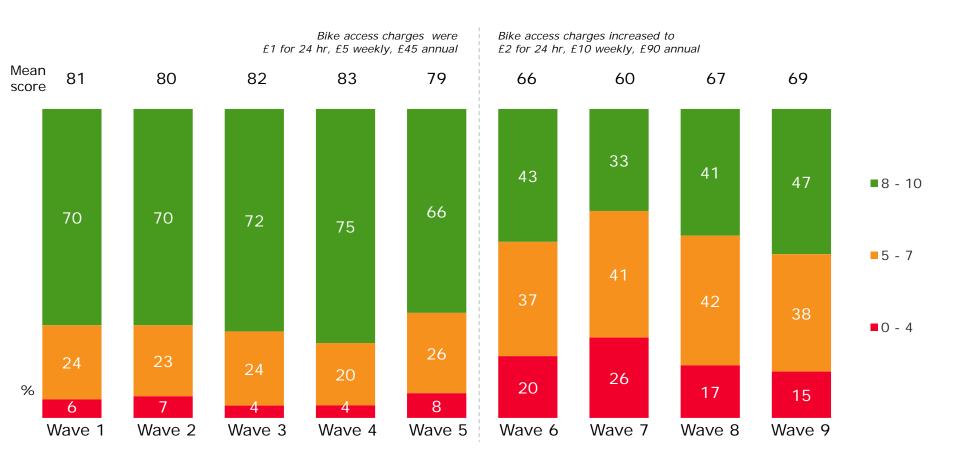
Pricing, value for money and likelihood to renew







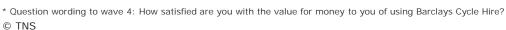
Ratings of **value for money of BCH** have continued to increase since the wave 7 dip in satisfaction and are now at the highest levels since the new pricing structure was implemented.





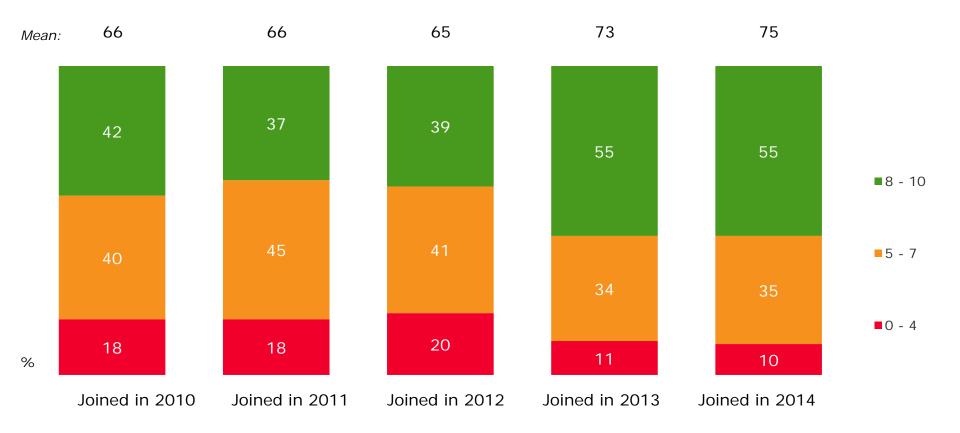
QF1. How satisfied are you with the value for money of the amount you pay at the moment to use Barclays Cycle Hire?*





BARCLAYS

Those who joined the scheme <u>after</u> the access charge increases of January 2013 are more satisfied with value for money than long-standing members.





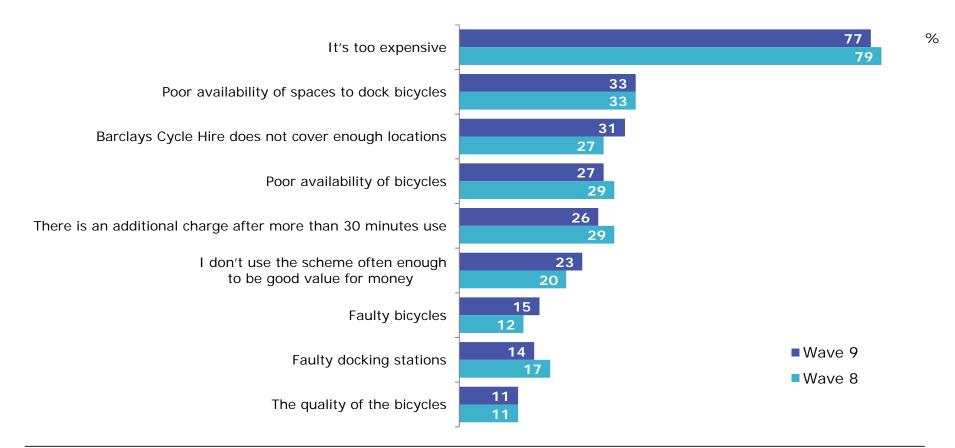
QF1. How satisfied are you with the value for money of the amount you pay at the moment to use Barclays Cycle Hire?*

Base Members W9: joined in 2010: 891; 2011: 331; 2012: 399; 2013: 305; 2014: 875

BARCLAYS L CYC

^{*} Question wording to wave 4: How satisfied are you with the value for money to you of using Barclays Cycle Hire? © TNS

Among the 17% who were dissatisfied with **value for money** (giving it a score of 4 or less), three quarters said price was the main reason. Poor availability of spaces and not enough locations covered were each mentioned by around a third.

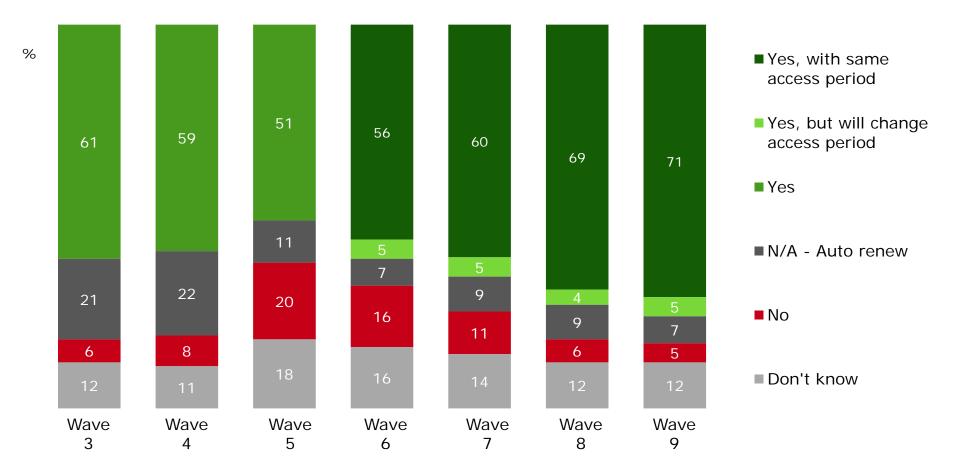




QF2. Why do you say you are not satisfied with the value for money of the amount you pay at the moment to use Barclays Cycle Hire? (mentions above 10%)
Base (All who are dissatisfied with the value for money of BCH: score 4 or less at QF1); W9: 425

M BARCLAYS I

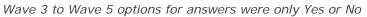
Over 80% (a record high level) intend to **renew their membership** with either the same or an alternative access period.





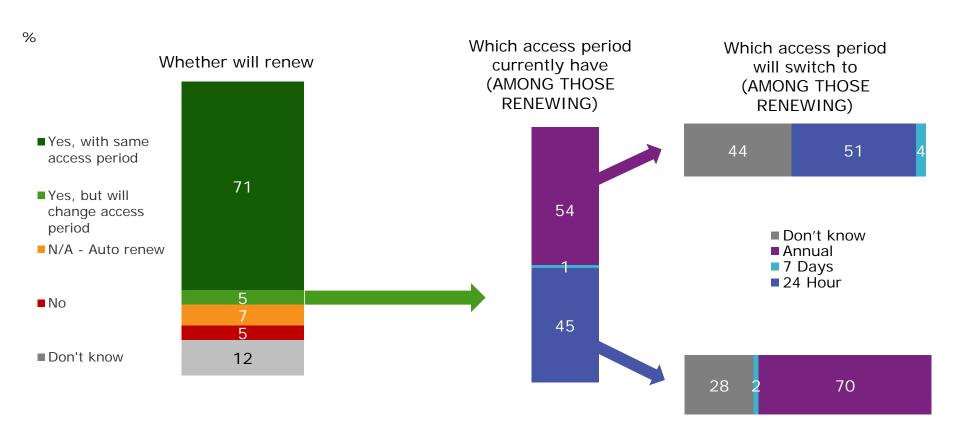
QC1. Thinking about your membership, are you intending to renew it when it runs out?

Base (all members): W9: 2801





Among the 5% intending to **change their access period**, almost two thirds are annual members and more than a third are 24hr members. Half of the annual members would switch to 24hr and most of the 24hr members would switch to annual.



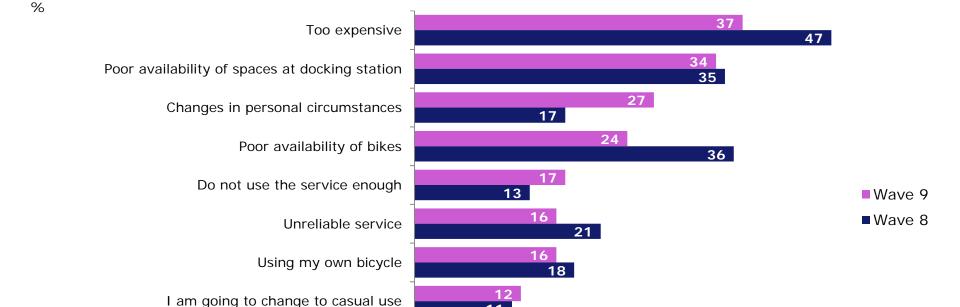


QC1. Thinking about your membership, are you intending to renew it when it runs out? QC1a. Which access period will you change to?

Base (Wave 9): all members: 2801, Would change membership: 134; Annual who would change membership: 72; 24 hours who would change membership: 60



Among the 5% who do not intend to **renew their membership**, the cost is the main barrier, though this is a lower driver than before. The largest increase is in 'change in personal circumstances', accounting for over a quarter of those not intending to renew.







M BARCLAYS

Problems with key

Cannot afford cost in one payment

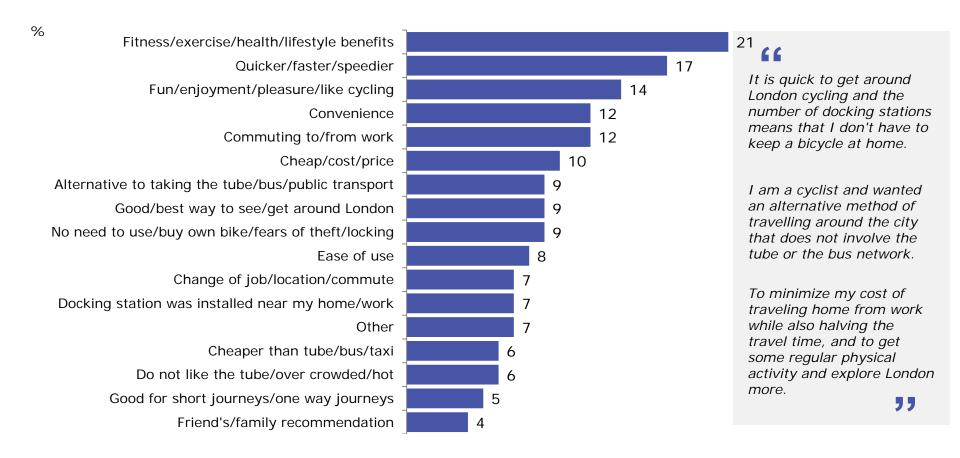
Customer experience: information and registration







Health benefits and as a quick way of getting around are the two main reasons which new members give **for joining BCH**.



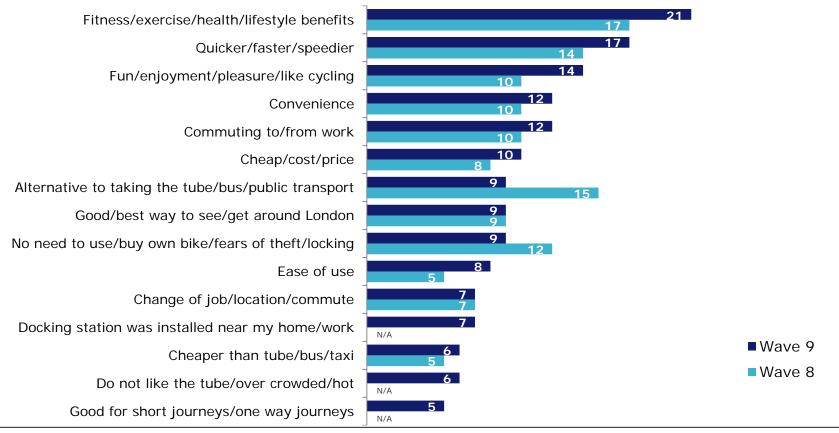


QH6a. What triggered you to start using Barclays Cycle Hire? (Mentions above 5%) Base (All who joined scheme in last 6 months): W9: 615



Compared to wave 8, members who joined in the last 6 months were more likely to say they were **triggered to use BCH** for fitness/health reasons or for speed/fun/convenience/cost rather than specifically as an alternative to public transport.

%

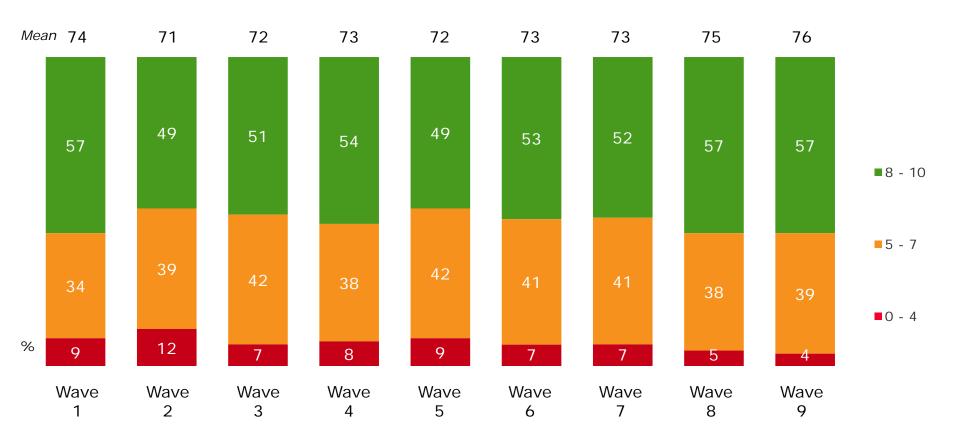




QH6a. What triggered you to start using Barclays Cycle Hire? (Mentions above 5%) Base (All who joined scheme in last 6 months): W9: 615



Satisfaction with the **information about how BCH works** has maintained its high score, consolidating the steady improvement in communications.



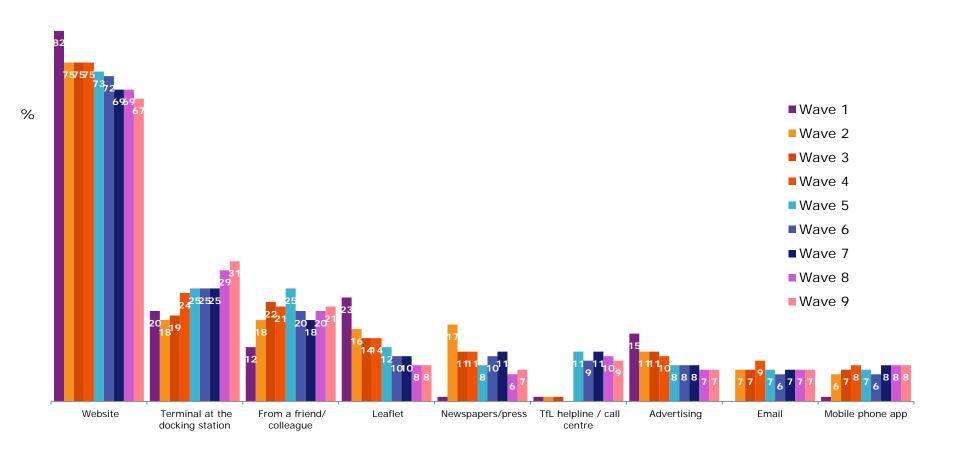


QB2. How satisfied are you with the information on how Barclays Cycle Hire works?

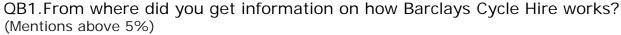
Base (All members): W9: 2801



Of all **information sources on how BCH works**, the website is the most commonly used; however, it is declining as the terminal at the docking station becomes increasingly important.





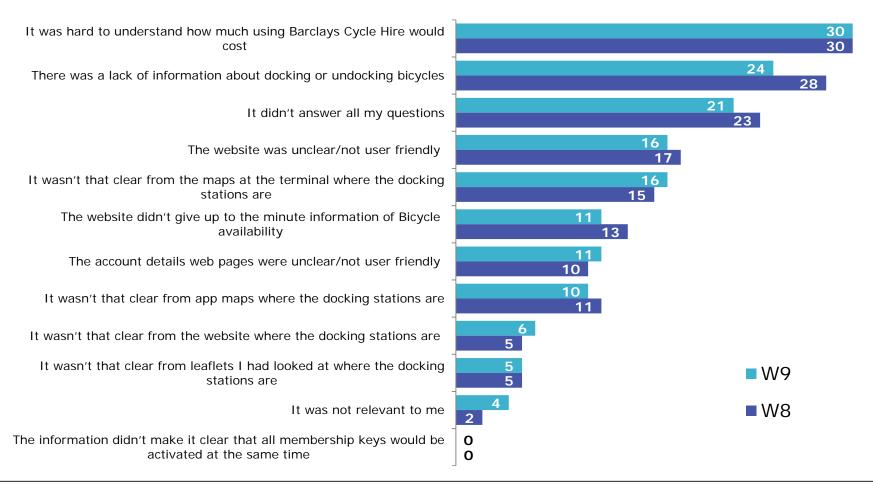


Base (All members): W9: 2801



The main reason for dissatisfaction with information was the difficulty in understanding the cost. A lack of information over docking and undocking of bicycles remains an important issue.

%



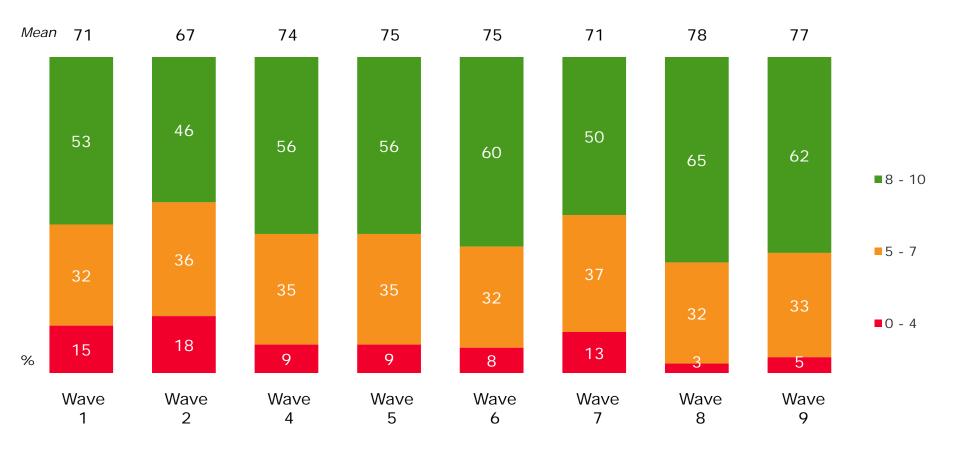


QB3.And, why do you say you are not satisfied with the information you have obtained or received on Barclays Cycle Hire?

Base (All who are not satisfied with the information; score 4 or less at QB2): W9: 587



Satisfaction with the **registration process** has slightly declined.





QC2. How satisfied are you with the process of registering as a member overall?

Base: W9: 381



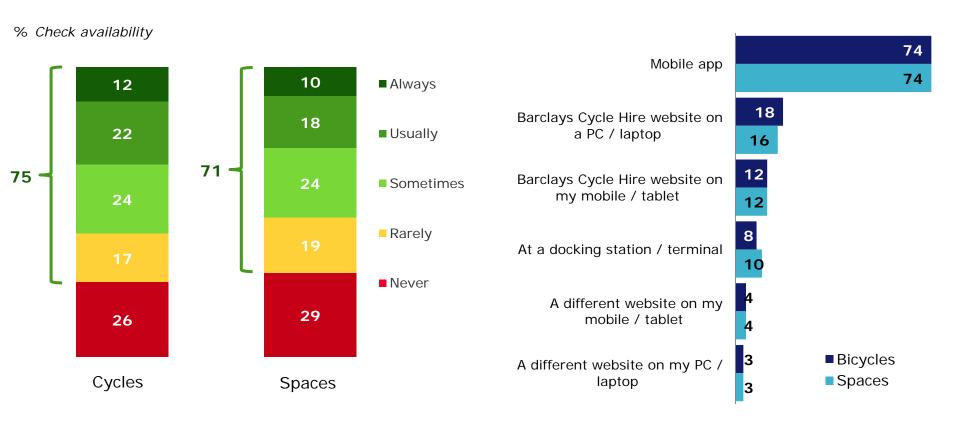
Customer experience: docking stations and bicycles







Over 70% check the availability of bikes and/or spaces before starting their journey, mostly through a mobile app.



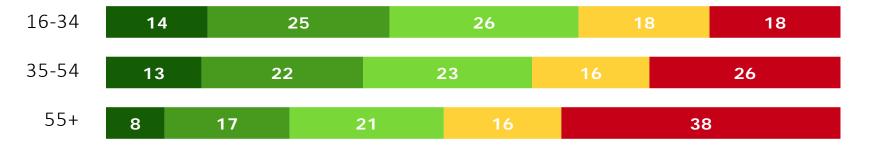


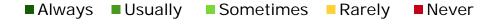


Younger members are most likely to **check for availability of bicycles and/or spaces** prior to making a journey, with over a third doing this regularly.

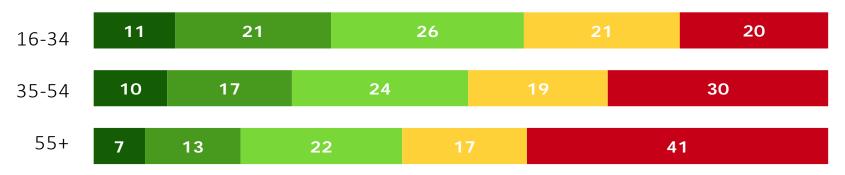








Spaces



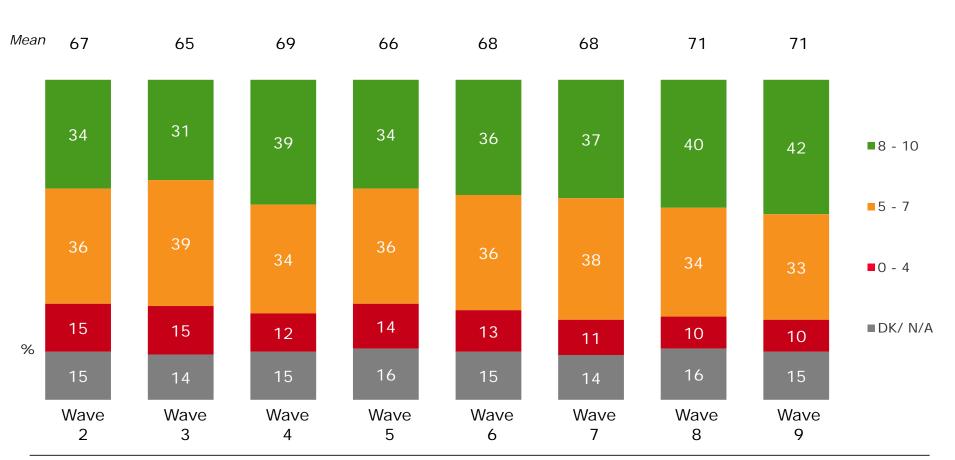
TNS

QD1h. Do you check the availability of bicycles and/or spaces at docking stations before making a BCH journey?

Base All members aged :16-34: 740; aged 35-54: 1650; aged 55+: 406



Satisfaction with the **information and ease of using the terminals** has remained consistently high, reflecting increased numbers of very satisfied members.



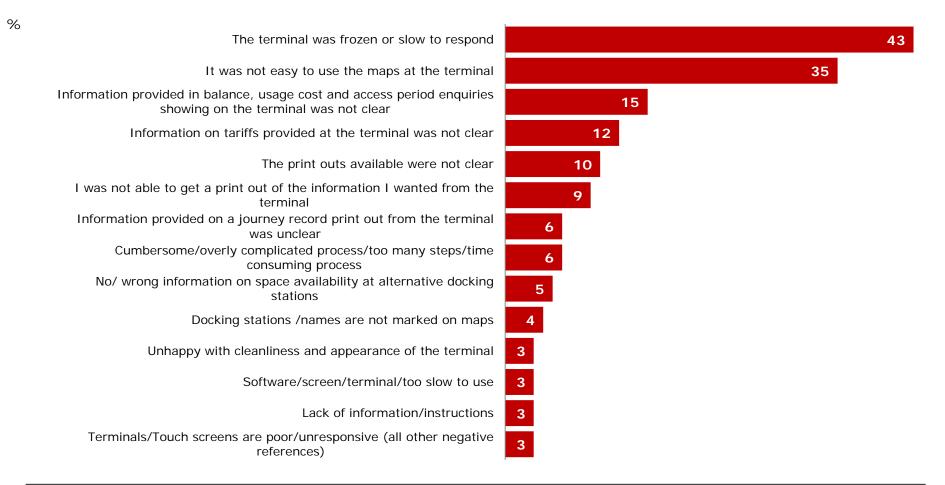


QD6.And how satisfied are you with the information panels, print outs, screens and ease of using the terminals?

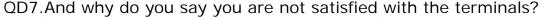
Base (All members): W9: 289. (W1 not asked)



For the minority who were **dissatisfied with the terminals**, over 40% cited a frozen or slow terminal as a reason for dissatisfaction and over a third had difficulty in using the terminal maps.



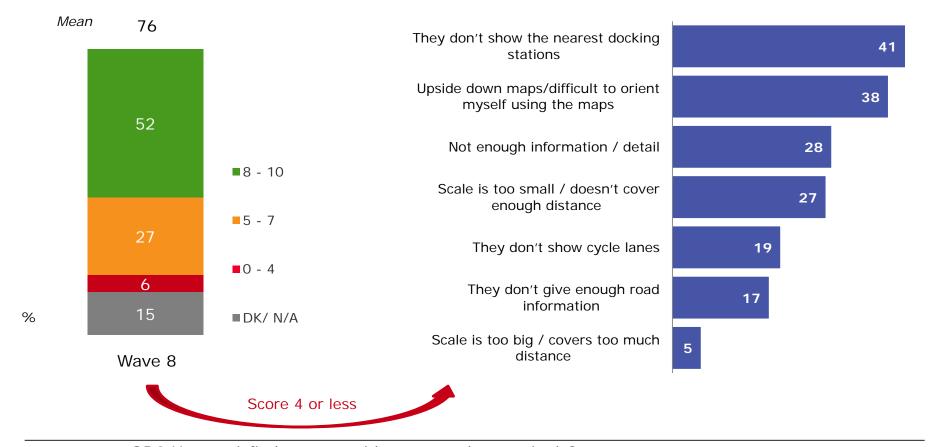




Base (All dissatisfied with terminals, score of 4 or less at QD6): W9 288



For those dissatisfied with the maps (6% of members), the main reasons for dissatisfaction were that the maps didn't show the nearest docking stations and/or made orientation difficult.

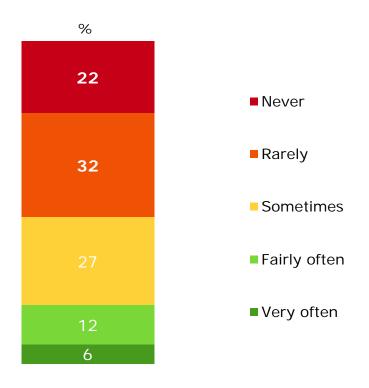




QD8. How satisfied are you with maps at the terminals? QD9. And why do you say you are not satisfied with the maps at the terminals? Base (all members) Wave 9: 2801; (All not satisfied with maps at the terminals); W9: 508

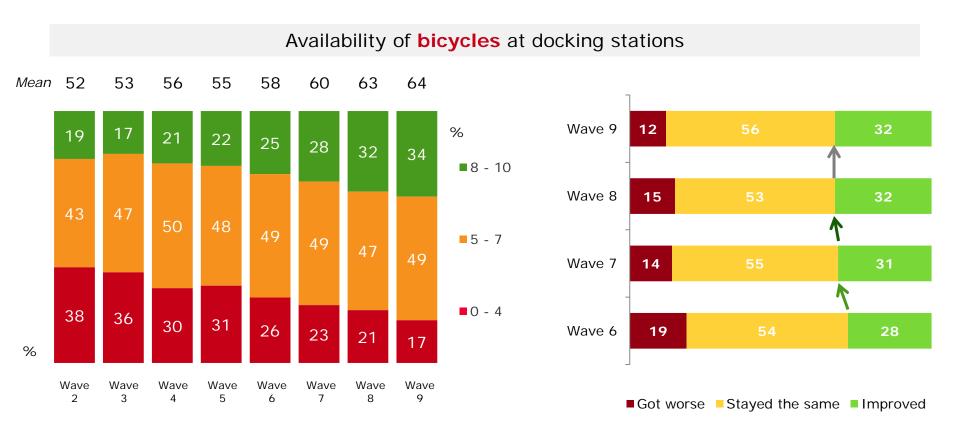


Almost half (sometimes or often) use the information at the terminals to find their way around the local area as opposed to looking for another docking station.

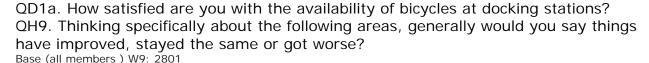




Satisfaction with **availability of <u>bikes</u>** has continued to improve over time and a third believe this is an area that has improved and only around 1 in 8 perceived it to have got worse.

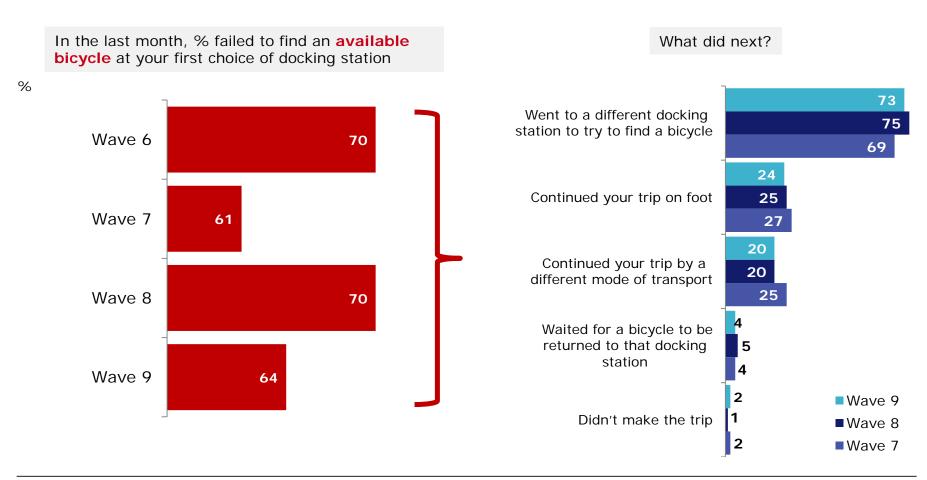








Reflecting the seasonal pattern, in wave 9 (late November) there was an improvement in failing to find an available bike in the last month compared to wave 8 (summer). Those who failed to find a bike mostly went to a different docking station to try to find a bike.



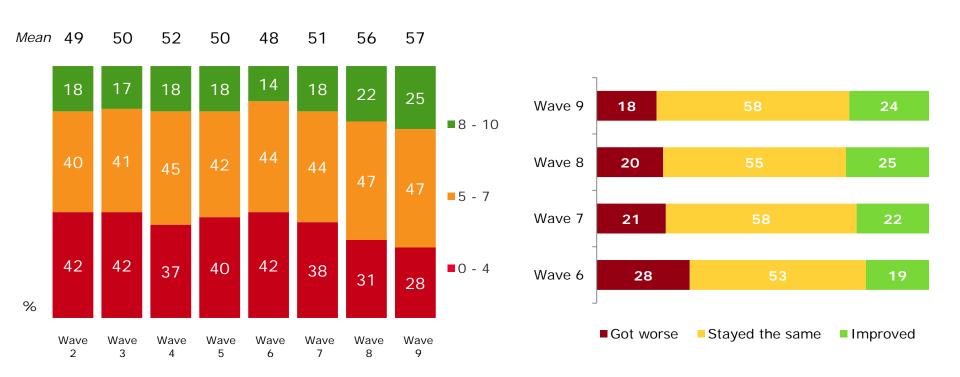


QD1d. In the last month have you tried to hire a bicycle, but failed to find an available bicycle at your first choice of docking station? Base (All members): 2801 QD1e. The last time you failed to find an available bicycle at your first choice of docking station, what did you do next? Base (All who failed to find an available bicycle to hire at first choice docking station in last month): 1781



Satisfaction with **availability of <u>spaces</u>** has continued to improve, reaching a peak of 57. Around a quarter believe the availability of spaces has improved, similar to wave 8.

Availability of free docking station spaces to return bicycles



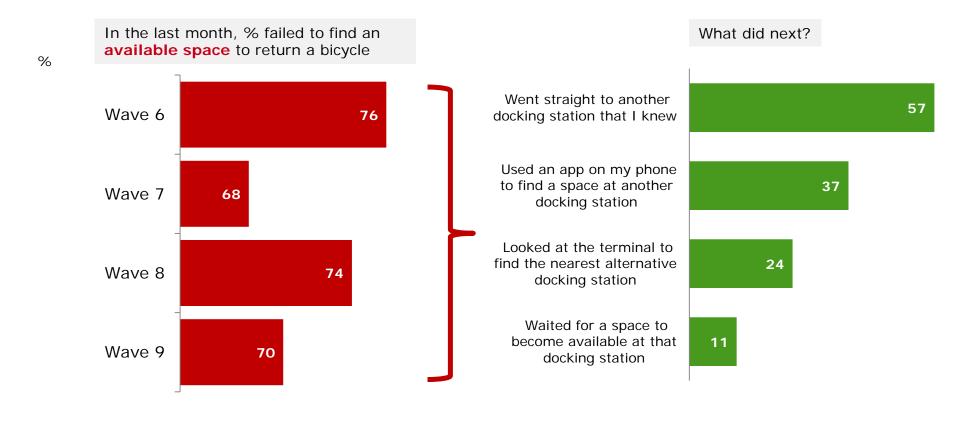


QD1b.How satisfied are you with the availability of free docking points to return bicycles at docking stations? QH9. Thinking specifically about the following areas, generally would you say things have improved, stayed the same or got worse?

Base (all members) W9: 2801



7 out of 10 members failed to find an **available space** last month. More than half went straight to another docking station, while a third used an app to help them find a space.



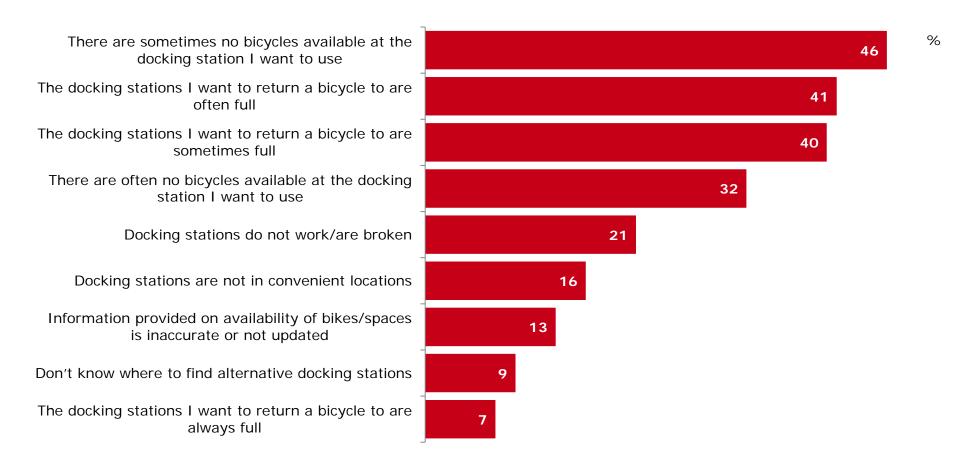


QD1f. In the last month, have you failed to find an available space to return a bicycle at your first choice of docking station? Base (All members): 2801 QD1g. The last time you failed to find an available space at your first choice of docking station, what did you do next?

Base (All who failed to find an available space to return bicycle at first choice docking station in last month): 1966



For those who were dissatisfied with the **availability at docking stations**, the main reasons were a lack of bicycles or spaces, with almost half of them claiming there are times when no bicycles are available.

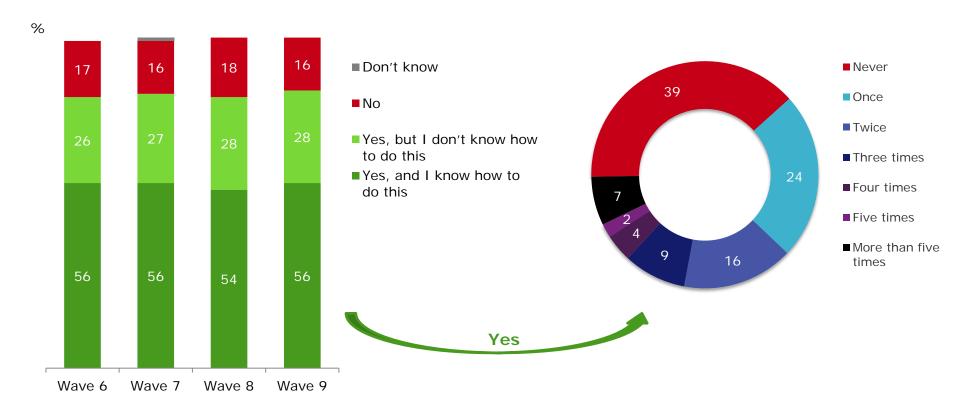




QD1c.And, why do you say you are not satisfied with availability at the docking stations?

BARCLAYS CYCLE HI

The awareness of the **15 minutes free additional time** is at a similar level to previous waves, with little growth in awareness. Of those aware, 6 out of 10 have made use of this in the last 3 months.



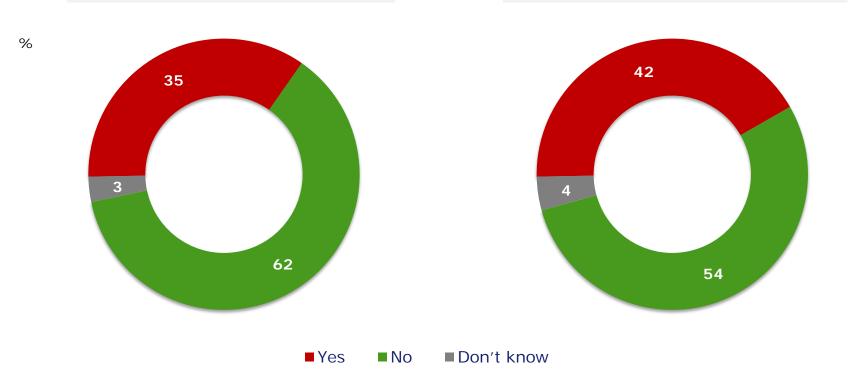


QD5. Were you aware that you can get 15 minutes additional time, at no extra cost, if a docking station is full and you are unable to dock a bicycle? QD5b. In the last 3 months, how many times, if ever, have you used the free 15 minutes additional time, when a docking station was full? Base (All members): W9: 2801. All who are aware of the 15 min additional time W9 1558

Over a third had **experienced a technical problem in the last 6 months** with a bike – and over 4 in 10 had experienced a technical problem with a docking station - preventing them from starting or completing a journey.

Problem with a **bicycle** prevented from starting or completing a journey

Problem with a **docking station** prevented from starting or completing a journey





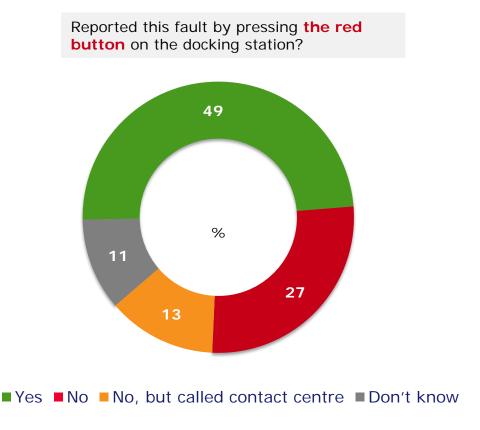
QE3a. Has a technical problem with the actual bicycle prevented you from starting or completing a journey in the last 6 months? Base (All members): 2801

QE3c. Has a technical problem with the actual docking station prevented you from starting or completing a journey in the last 6 months? Base (All members): 2801



Around half of those who experienced a problem in the last 6 months **reported the fault** by pressing the red button on the docking station, with a quarter not reporting the fault.



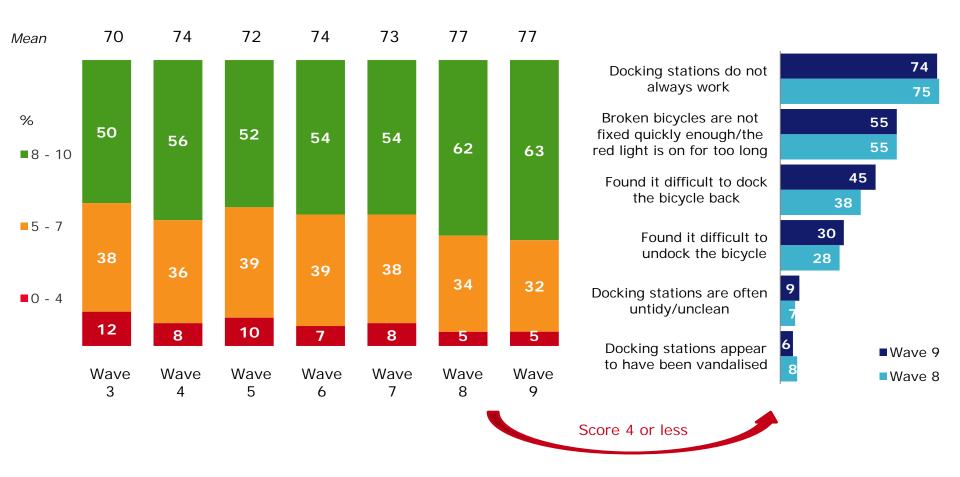








Satisfaction with the docking station working condition & maintenance is at its highest level. Of those dissatisfied (5%), the main reason is faulty docking stations (similar to the previous wave).

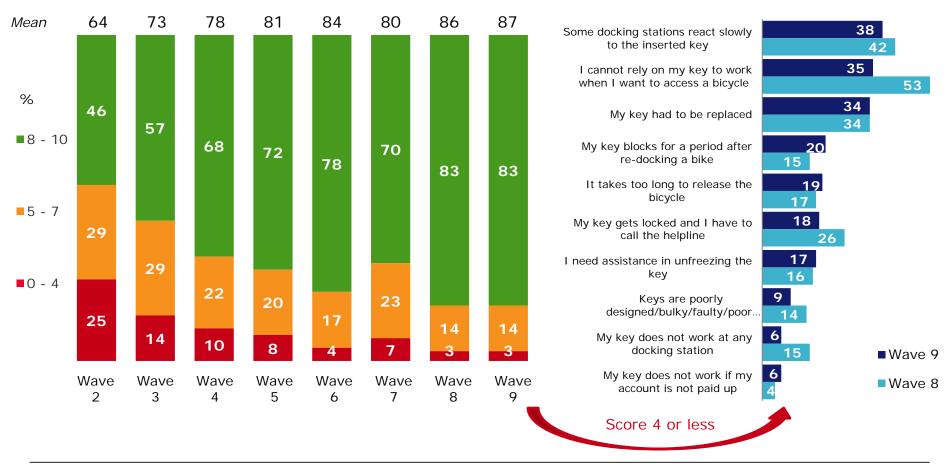




QD2a. How satisfied are you with the working condition and general maintenance of the docking stations overall? Base (All members): W9: 2801 QD2b. And, why do you say you are not satisfied with the working condition and general maintenance of the docking stations? Base (All dissatisfied with the working condition and general maintenance of the docking stations); W9: 137



The **ease of using the membership key** is still a key strength of BCH, and retains a high score. Very few (3%) are dissatisfied (most saying they cannot rely on their key).





QD3.And how satisfied are you with the ease of using the membership key to access a bicycle? Base (All members): W9: 2801 QD4.And why do you say that you are not satisfied with the ease of using the membership key to access a bicycle?

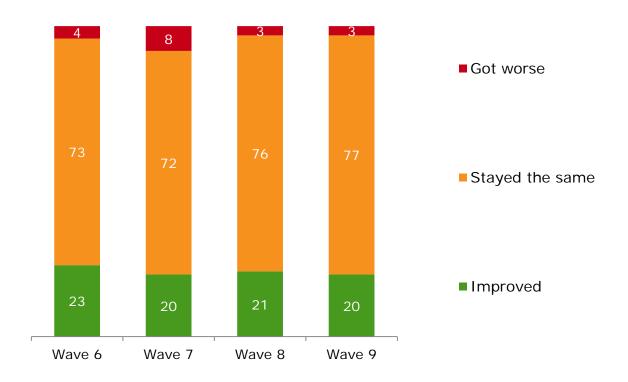
BARCLAYS LOCICLE HIRE

Base (All dissatisfied with the with the ease of using the membership key to access a bicycle): W9:223

Perceptions of the **membership key working** are consistent with the previous wave, with 1 in 5 still saying the reliability of the key has improved.

Your membership key working at a docking point

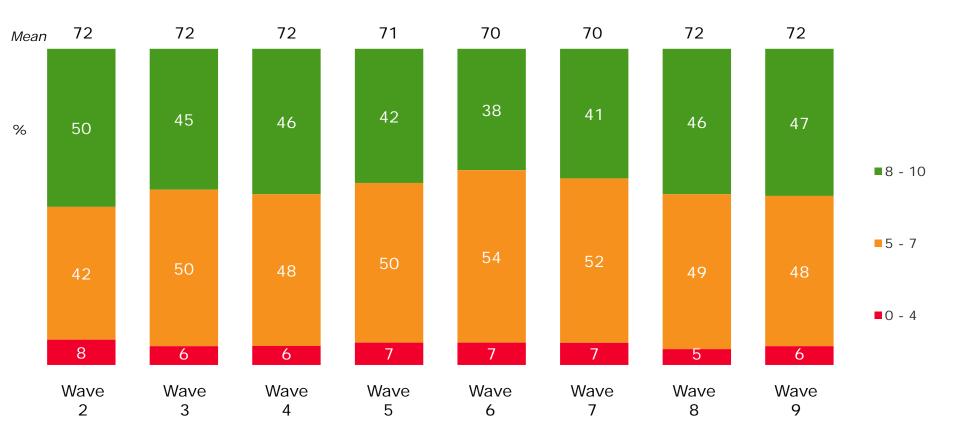
%







The satisfaction with **the bikes** has remained relatively consistent over time, with around half having a very positive perception of them.



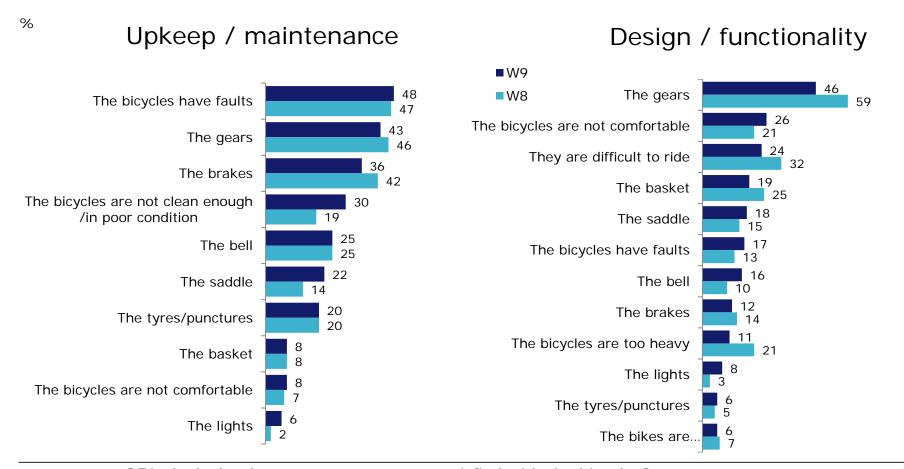


QE1 In general, how satisfied are you with the bicycles you have hired through Barclays Cycle Hire?

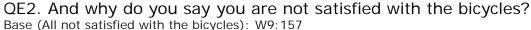
Base (All members): W9: 2801



Among those **dissatisfied with the bikes**, the gears are a commonly mentioned fault both in terms of upkeep and design – although design/functionality shows improvement.









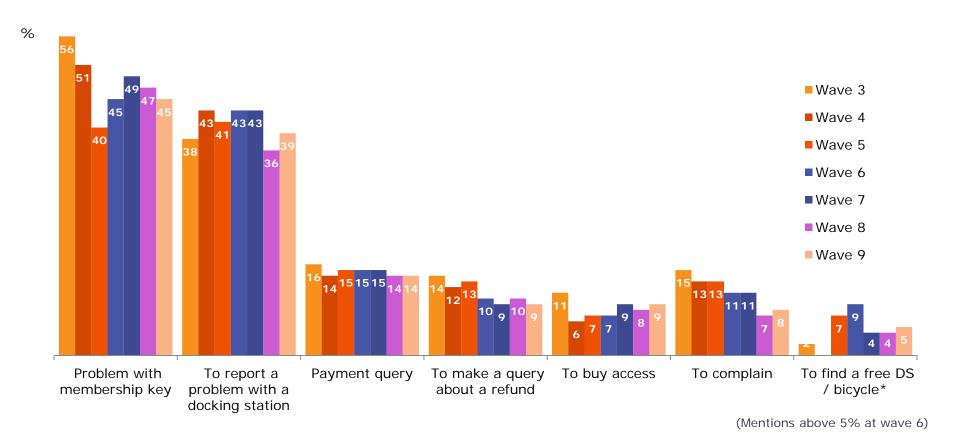
Communication with BCH







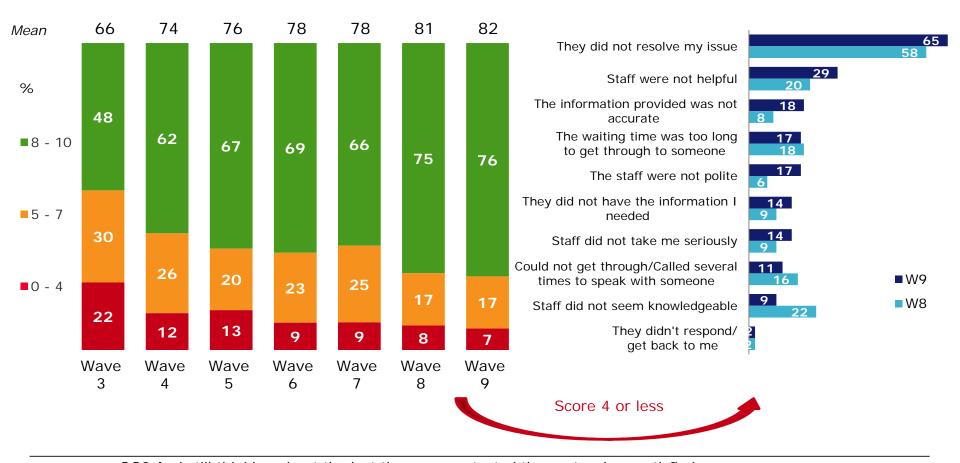
Members are most likely to contact Barclays Cycle Hire for a problem with their membership key, but this has reduced over time. Docking station problems and complaints have also declined in recent waves.







Satisfaction with the **contact centre** has again increased to a new peak. For those who were dissatisfied (7%), around two thirds claimed that their issue was not resolved.

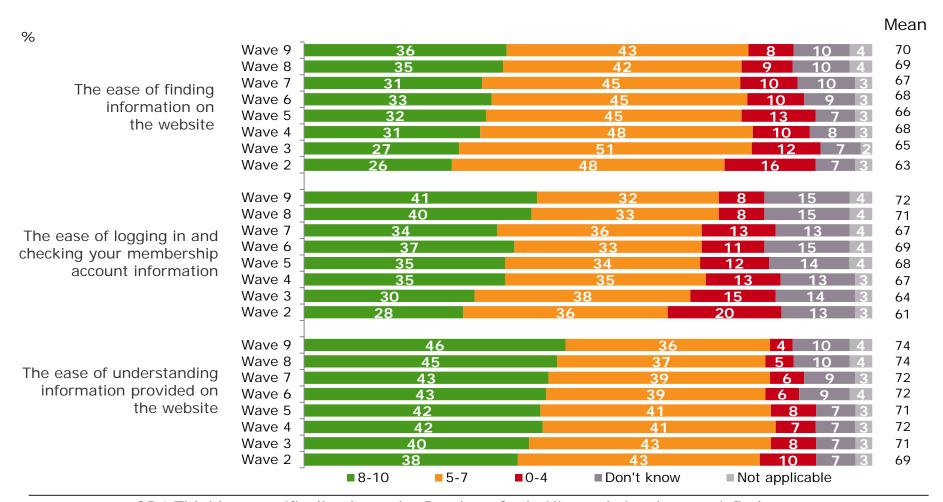




QG3.And still thinking about the last time you contacted the centre, how satisfied were you with the service that you received? Base (All members who contacted the BCH contact centre) W9: 931 QG4.Why do you say you are not satisfied with the contact centre Base (All not satisfied with contact centre, scored 4 or less at QG3): W9: 66



Satisfaction with each of the **website** aspects has reached peak levels.





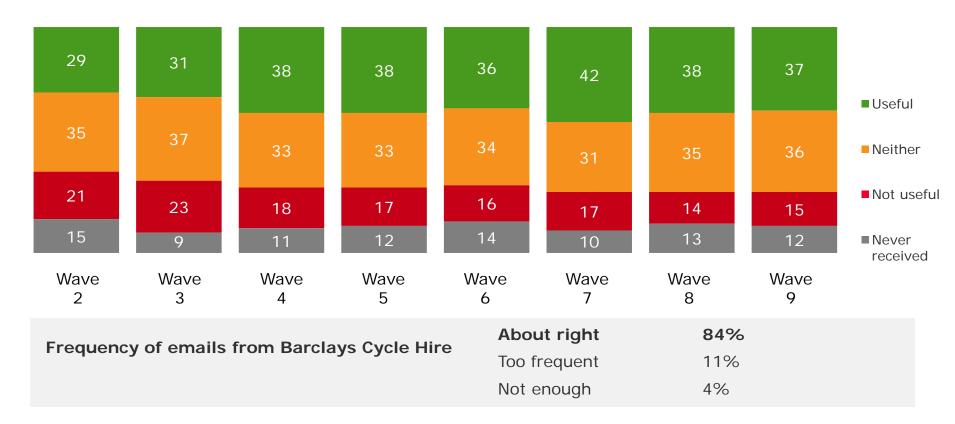
QB4. Thinking specifically about the Barclays Cycle Hire website, how satisfied are you with the following

Base (All members): W9: 2801



More than 80% think the **frequency of emails** is about right. Perceptions of usefulness have been fairly steady (apart from the increase in wave 7).

%





QB5. How useful are the emails you receive about Barclays Cycle Hire?

Base (All members): W9: 2801

QB6.What do you think about the frequency of the emails you receive about Barclays Cycle Hire? (all who have received emails from BCH): 2466



8

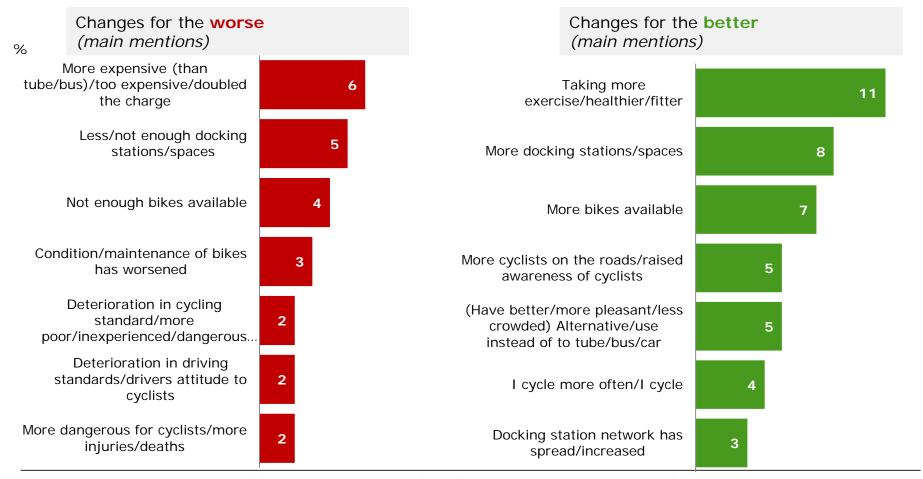
Attitudes and behaviour







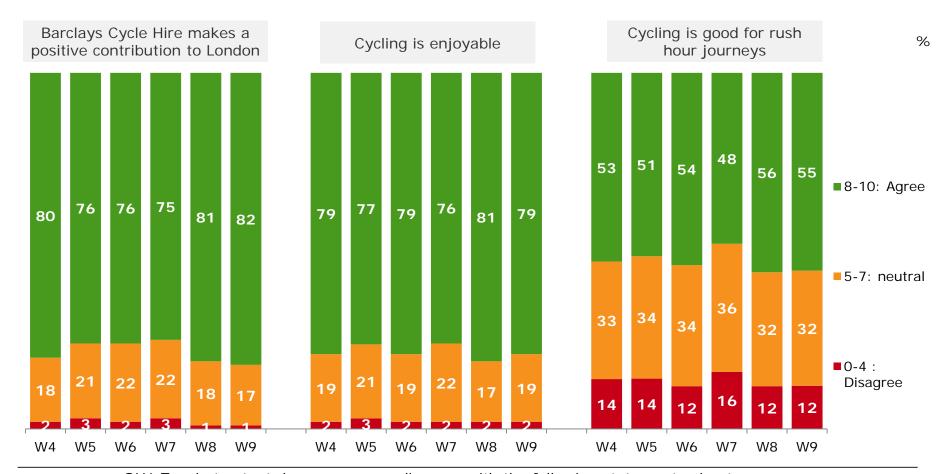
The expense/charge doubling is the main 'change for the worse' and the health benefits are the main 'change for the better'.







A peak number of members think 'BCH makes a positive contribution to London'. Yet still only just over half believe it has a positive impact on their rush hour journeys, which may be evidence of the safety concerns (see slide 65).



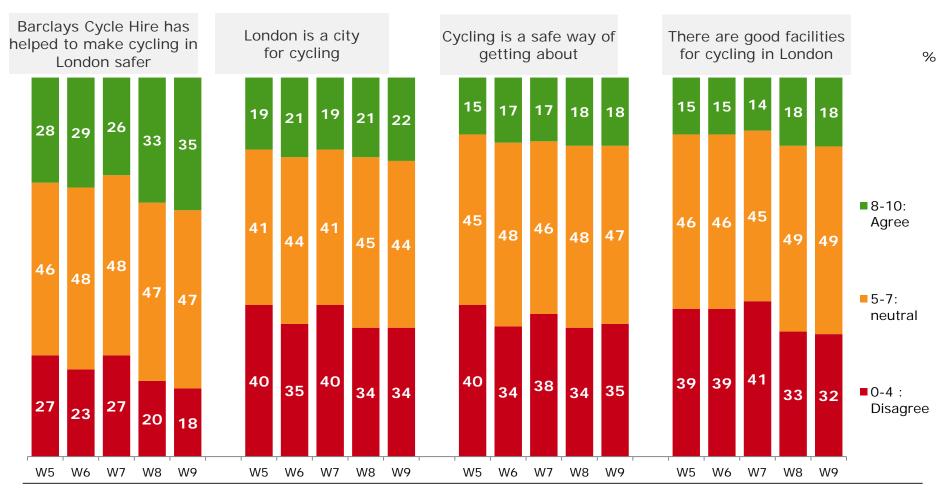


QH6.To what extent do you agree or disagree with the following statements about cycling in general ...?

Base (All members): W9: 2801



Over a third of members agree that BCH has helped make cycling in London safer (increased from last wave), but fewer than 20% say it is 'safe'. Less than a quarter believe that London is a city for cycling or has good facilities for cycling, but both improved in recent waves.



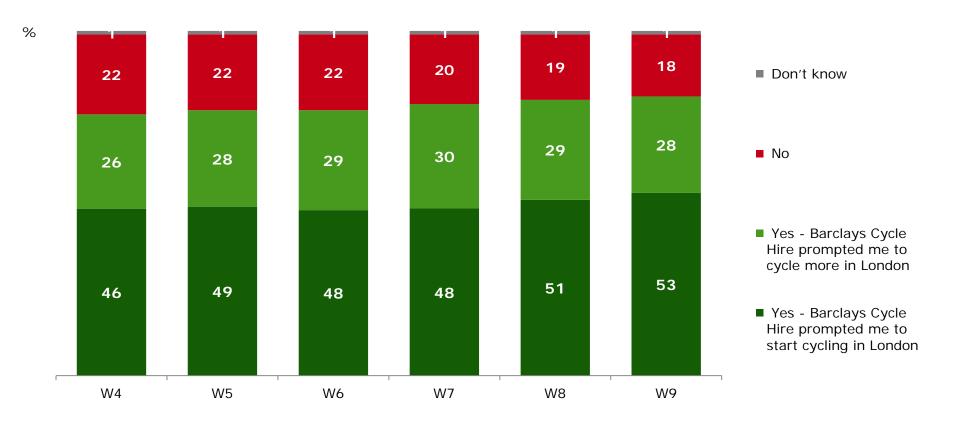


QH6. To what extent do you agree or disagree with the following statements about cycling in general ...?

Base (All members): W9: 2801



Over four in five members state that BCH has prompted them to **start cycling or cycle more** in London, reflecting a long-term increase.



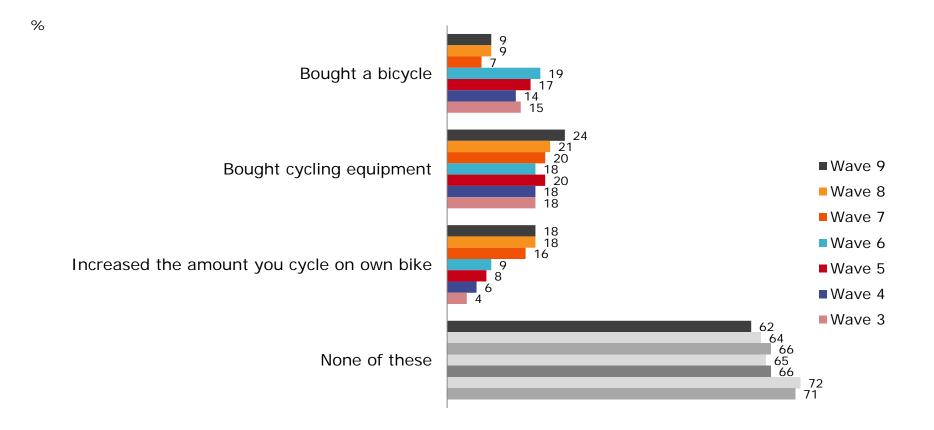


QJ20.Did Barclays Cycle hire prompt you to start cycling / start cycling more in London?

Base (All members): W9: 2801



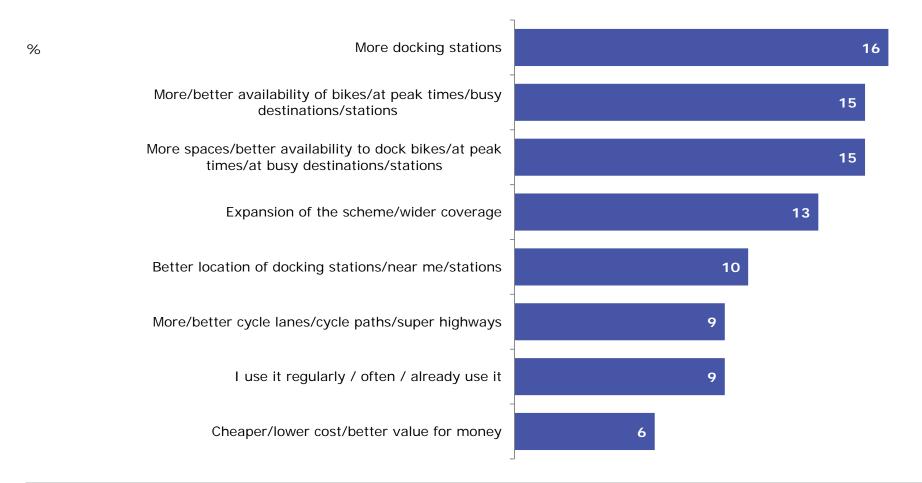
Buying a bicycle remains at less than 10%, but almost a quarter are buying cycling equipment and almost 1 in 5 members are using their own bicycle more.







Members say they would be **encouraged to use the scheme more** if there were more docking stations and better availability of bikes and spaces at peak times.







Appendix – method & background







Methodology and approach in Wave 9

2801 interviews completed online (higher than expected target of 2700)

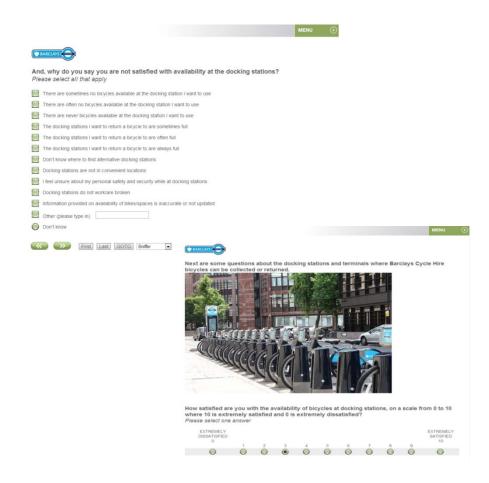
19 November 2 December 2014

36,388 invites sent - response rate of 7%

Active-only members invited to take part i.e. those who have hired a bicycle in the last 3 months

Sample was taken from TfL's database of registered BCH users

Data is unweighted



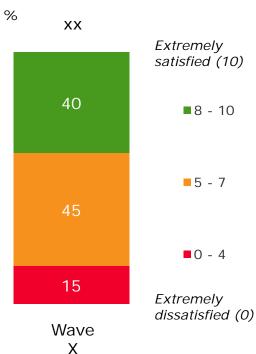




How we report satisfaction

How satisfied are you with xxx on a scale from 0 to 10?

Mean:



Throughout this survey, satisfaction is asked on a 0-10 scale, where 10 is extremely satisfied and 0 is extremely dissatisfied Satisfaction scores are broken down into three 'boxes' to distinguish between those who are satisfied, dissatisfied and in the middle

Top box

The 'top box' includes those who are very satisfied – i.e. those giving answers of 8 or 10.

Middle box

The 'middle box' respondents are those saying 5-7

Bottom box

The 'bottom box' comprises those who are dissatisfied – i.e. those saying 0-4



Indicates significant change in mean score since previous wave





10

Appendix – Other scores and demographics







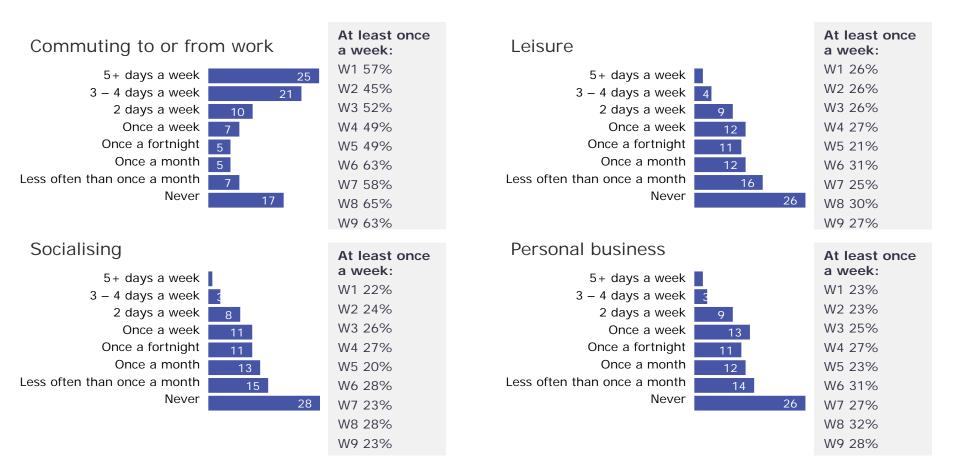
Key satisfaction measures by membership type

Mean satisfaction scores	Annual	Seven day	24 hour
Recommendation	84	83	85
Satisfaction with information provision	76	75	76
Satisfaction with working condition and general maintenance of docking stations	77	74	78
Satisfaction with ease of using a membership key to access a bicycle	87	86	86
Satisfaction with the terminals	71	72	70
Satisfaction with value for money of BCH	68	71	71
Satisfaction with availability of bicycles	64	61	65
Satisfaction with availability of spaces	56	54	60





Usage of Barclays Cycle Hire by trip purpose



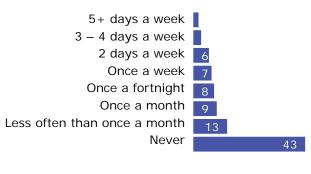


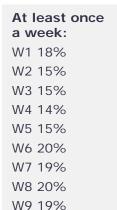
QJ2a. How frequently do you make each of the following type of trips using Barclays Cycle Hire?



Usage of Barclays Cycle Hire by trip purpose







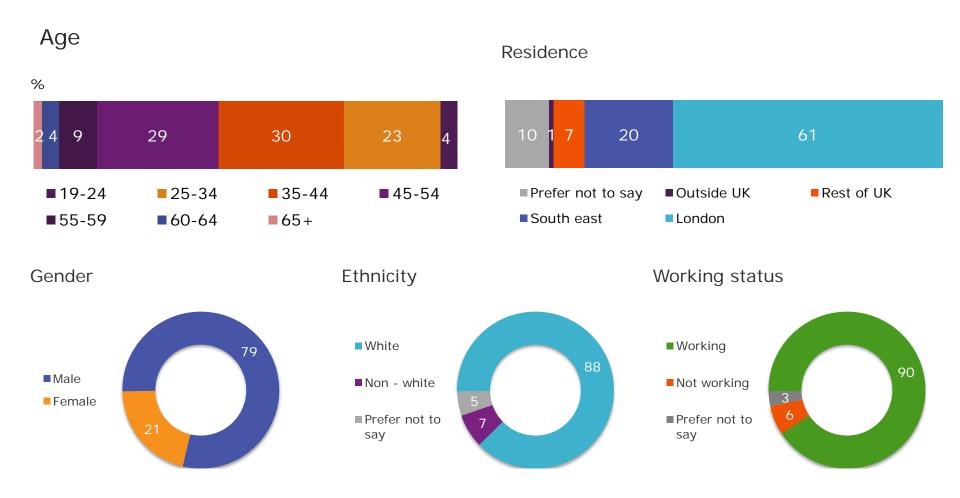




QJ2a. How frequently do you make each of the following type of trips using Barclays Cycle Hire?



Demographics



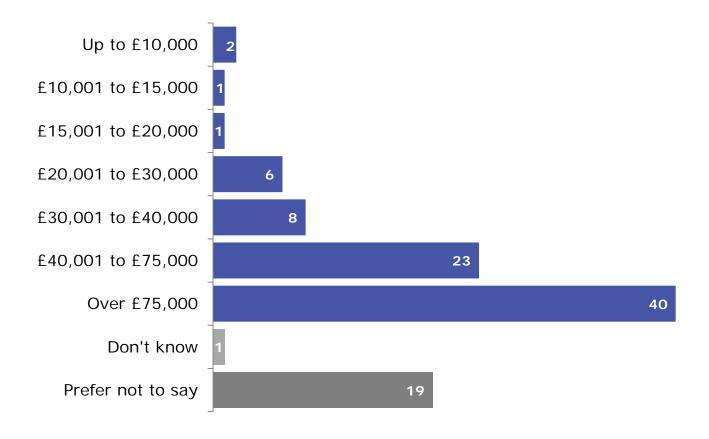


QK1 / QK2 / QK3 / QK4 / S2



Household income

%





QK5.Please indicate your approximate annual household income, before tax and other deductions.



Main purpose for using Barclays Cycle Hire

%

